

11 April 2012

By email to: response@hkex.com.hk

Corporate Communications Department Hong Kong Exchanges and Clearing Limited 12th Floor, One International Finance Centre, 1 Harbour View Street, Central, Hong Kong

Dear Sirs,

Consultation Paper on Environmental, Social and Governance (ESG) Reporting Guide

The Institute welcomes the HKEx initiative on developing ESG reporting guidelines. This recognizes the increasing importance of ESG issues to company valuations and of the development and implementation of areas of corporate reporting on these issues that is occurring globally. The Institute is pleased to have the opportunity to comment on the HKEx proposals.

Hong Kong will benefit from the introduction of a consistent approach to ESG reporting which is practical for low-cap companies. The HKEx proposals provide a welcome starting point. There are, however, a few areas that the Institute believes need to be further considered in formulating final guidance.

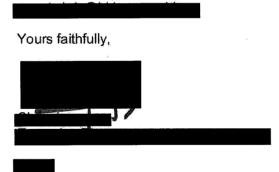
- The guide is mainly a list of Key Performance Indicators (KPI). There is risk that this
 will lead to a 'tick box' response where companies provide data without making it
 clear what their key ESG issues are.
- In preparing its ESG guide HKEx has taken items from different international standards. It notes that companies may adopt a 'higher standard' instead of the guide and mentions the Global Reporting Initiative (GRI), the UN Global Compact, ISO 26000 Guidance on Social Responsibility, OECD Guidelines for Multinational Enterprises and the Carbon Disclosure Project. This mixture of standards adds complexity and inconsistency. The Institute would encourage HKEx to make its ESG guide a subset of GRI's framework for two reasons. Firstly it is the only one of the 'international standards' quoted by HKEx which provides a comprehensive set of KPI definitions. Secondly, GRI has become the 'de facto' global standard for ESG reporting with many more companies following it than any other system.

If the HKEx's reporting guideline is a subset of GRI then it is easier for companies using it to graduate to reporting to a GRI Application Level and thus gain greater credibility for their reporting.

- HKEx leaves it for companies to define each KPI rather than providing supporting information. This makes the ESG guide more difficult to implement than adopting a subset of GRI where such guidance is provided. This re-inventing of the wheel is also likely to result in inconsistent reporting from one company to the next.
- HKEx should apply its successful approach to internal control and risk management
 to ESG reporting. Namely, it should ask for statements in Annual Reports that: 'the
 Board considers the Company's most significant ESG issues to be []'. The statement
 should explain the process the Board followed to arrive at this conclusion and
 discuss the action that is being taken on the issues. This simple requirement will lead
 many Boards to ensure the management of their company has appropriate
 procedures for identifying and managing ESG issues.
- HKEx does not recommend companies to seek independent assurance on the ESG information they report given the cost of such assurance and the absence of other Stock Exchanges encouraging assurance. ESG information is, however, becoming increasingly important to company valuations and assurance improves its quality so it is difficult to see why independent assurance should not be a best practice.

Specific answers to the questions set out by the HKEx are attached and should be read in the overall context of the comments set out above. In respect of the questions on individual KPIs we have not provided answers as we believe the adoption of KPIs should be driven by the factors set out in our overall comments above.

If you require any clarification on the above comments, please do not hesitate to contact



Part B Consultation Questions

Please indicate your preference by checking the appropriate boxes. Please reply to the questions below on the proposed changes discussed in the Consultation Paper downloadable from the HKEx website at: http://www.hkex.com.hk/eng/newsconsul/mktconsul/Documents/cp201112.pdf.

Where there is insufficient space provided for your comments, please attach additional pages.

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your a	nswer is "No", please give reasons and alternative views.
pend	agree with the proposed Main Board Listing Rule 13.91 and paragrap x 16/ GEM Listing Rules 17.103 and 18.84 in Appendix I of the Cons
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Content of the proposed Environmental, Social and Governance Reporting Guide

Introduction

3. Do you agree with the Introduction section?

The proposed Introduction section states:

- 1. This guide sets out Environmental, Social and Governance ("ESG") subject areas, aspects, general disclosure and key performance indicators ("KPIs").
- 2. This guide is not comprehensive. We encourage an issuer to identify and disclose additional ESG issues and KPIs that are relevant to its business. It may also refer to existing international ESG reporting guidance for its relevant industry or sector.
- 3. An issuer may adopt a higher level of ESG reporting based on international guidance and standards.
- 4. An issuer may disclose the ESG information in its annual report regarding the same period covered in the annual report, or in a separate report, in print or on its website. Where the information is included in a separate report, an issuer is free to report on any period.
- 5. It is important to involve the board of directors in preparing the ESG report. The board of directors is responsible for ESG reporting but it may delegate the task of compiling the ESG report to its employees or a committee that reports to the board.

	Yes	
$\boxtimes \sqcap$	No	

If your answer is "No", please give reasons and alternative views.

See the overall comments provided in the covering letter

General Approach

4. Do you agree with the guidance under the General Approach section?

The proposed General Approach section states:

Identify subject areas, aspects and indicators that are relevant

- 8. Not all ESG subject areas, aspects and KPIs in this Guide may be relevant to an issuer's business. Also, some may be more important to an issuer's business than others. For example, product responsibility, an ESG aspect, may be important to a retailer.
- 9. The ESG report could prioritise ESG subject areas, aspects and KPIs that are material in the context of its corporate strategy, which could be given prominence in the report.
- 10. It is unnecessary to report on all subject areas, aspects and KPIs. An issuer could identify and report on relevant ESG subject areas, aspects and KPIs that have material environmental and social impacts. Materiality can be addressed in strategic, operational and financial terms.

Engage stakeholders

- 11. It is important to engage stakeholders to identify material aspects and KPIs and understand their views. Stakeholders are parties that have interests in or are affected by the decisions and activities of an issuer. They may include shareholders (including independent shareholders), business partners, employees, suppliers, sub-contractors, consumers, regulators and the public.
- 12. The ESG report could disclose the issuer's stakeholders and the basis for their identification. It may also disclose the activities the issuer has arranged to engage stakeholders, the objectives and how it has responded to stakeholders' views. Stakeholder engagement may be conducted through meetings (e.g. personal or annual general meetings), conferences, workshops, advisory committees, round-table discussions, focus groups, questionnaires, web-based forums and written consultations.
- 13. The ESG report may also disclose a mechanism for stakeholders to provide feedback.

\boxtimes	Yes
	No
If your	answer is "No", please give reasons and alternative views.

Reporting guidance

5. Do you agree with the guidance under the Reporting Guidance section?

The proposed Reporting Guidance section states:

Scope of reporting

14. The ESG report could state which entities in the group and/or which operations have been included for the report. If there is change in the scope, the issuer could explain the difference and reason for change.

Approaches to reporting

- 15. Once an issuer starts reporting, it could continue to do so regularly. The aspects and KPIs reported could be consistent for each period or there could be an explanation of the changes. An issuer may also explain why some aspects and KPIs are not reported.
- 16. An ESG report could state the issuer's ESG management approach, strategies, priorities, objectives and explain how they relate to its business. It could discuss the issuer's management, measurement and monitoring system to implement its ESG strategies.
- 17. An ESG report could also discuss ESG opportunities, risks, challenges and how they are addressed. For example, a telecommunication company may see an opportunity to promote teleconferencing as an alternative to travel due to climate change concerns. An information and technology company may see the damage to its reputation from a breach in consumer privacy as an ESG risk.

Reporting on line items

- 18. The Guide does not provide a definition for each KPI. An issuer could explain how the KPIs are calculated and include information that is necessary for interpreting the KPIs. It may use the same definition and calculation method each period for comparison over time. If there is a change to the definition or calculation method, the issuer could explain the difference and reason for the change.
- 19. Over time, an issuer may present time series of data for comparison over a period already reported on. The time period used may be consistent for every report.
- 20. An issuer may report line items with objective and representative industry benchmarks.
- 21. Quantitative information could be presented in a table format.

Yes

⊠ No

If your answer is "No", please give reasons and alternative views.

Agree in principle with most of the guidance but suggest that there should be commitment to a set on KPIs i.e. GRI that would enhance consistency of reporting between entities.

Key ESG Subject Areas

KPIs.

No Aspects for each ESG Area Oo you agree with the following proposed aspects? A. Workplace quality Aspect A1 Working Conditions Aspect A2 Health and safety Aspect A3 Developmen and training Aspect A4 Labour standards B. Environmental protection Aspect B1 Emissions Aspect B2 Use of resources Aspect B3 The environment and natural resources C. Operating practices Aspect C1 Supply chain management Aspect C2 Product responsibility Aspect C3 Anti-corruption D. Community involvement Aspect D1 Community investment	nvironinental Pí	rotection, Operating Practices and Community	iiivoivement
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Aspect D1 Community investment	D.	Community involvement	_
	Agnagt D1	Community investment	
	Aspect D1		
Yes			
No	X Yes		

Working conditions Aspect A1 8. Do you agree with the following general disclosure for Aspect A1: Working conditions? Information on: (a) the policies; and compliance and material non-compliance with relevant standards, rules (b) and regulations on compensation and dismissal, recruitment and promotion, working hours, rest periods, diversity and other benefits and welfare. Yes No If your answer is "No", please give reasons and alternative views. The following questions on individual KPIs have not been answered. Please see overall comments. 9. Do you agree to include KPI A1.1: "Total workforce by employment type, age group and geographical region"? Yes No If your answer is "No", please give reasons and alternative views. 10. Do you agree to include KPI A1.2: "Employee turnover rate by age group and geographical region"? Yes No If your answer is "No", please give reasons and alternative views.

Workplace quality

A.

11.	Do you have any additional KPIs for Aspect A1?
	Yes
	□ No
	Please give reasons for your proposals.
	Aspect A2 Health and safety
2.	Do you agree with the following general disclosure for Aspect A2: Health and safety?
	Information on:
	(a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on providing a safe working environment and protecting employees from occupational hazards.
	▼ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.
3.	Do you agree to include KPI A2.1: "Fatality number and rate"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.

14.	Do you agree to include KPI A2.2: "Lost days due to work injury"?	
	Yes	
	□ No	
	If your answer is "No", please give reasons and alternative views.	
15.	Do you agree to include KPI A2.3: "Description of occupational health and safe measures adopted, how they are implemented and monitored"?	ty
	Yes	
	□ No	
	If you answer is "No", please give reasons and alternate views.	
16.	Do you have any additional KPIs for Aspect A2?	
	Yes	
	□ No	
	Please give reasons for your proposals.	

Aspect A3 Development and training

17.	Do you agree with the following general disclosure for Aspect A3: Development and training?
	Policies on improving employees' knowledge and skills for discharging duties at work.
	Training refers to vocational training. It may include internal and external courses paid by the employer.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.
18.	Do you agree to include KPI A3.1: "Description of training activities provided and if relevant, the percentage of employees trained by employee category (e.g. senior management, middle management, etc.)"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
19.	Do you agree to include KPI A3.2: "The average training hours completed per employee by employee category"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.

20.	Do you have any additional KPIs for Aspect A3?
	Yes
	□ No
	Please give reasons for your proposals.
	Aspect A4 Labour standards
21.	Do you agree with the following general disclosure for Aspect A4: Labour standards?
	Information on:
	(a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on preventing child or forced labour.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.
22.	Do you agree to include KPI A4.1: "Description of measures to review employment practices to avoid child and forced labour"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.

23.		ou agree to include KPI A4.2: "Description of steps taken to eliminate such ices when discovered"?
		Yes
		No
	If you	a answer is "No", please give reasons and alternate views.
24.	Do y	ou have any additional KPIs for Aspect A4?
		Yes
		No
	Pleas	e give reasons for your proposals.

B. Environmental protection <u>Aspect B1 Emissions</u>

25. Do you agree with the following general disclosure for Aspect B1: Emissions?

Info	rmation on:
(a)	the policies; and
(b)	compliance and material non-compliance with relevant standards, rules and regulations
	ir and greenhouse gas emissions, discharges into water and land, generation of ardous and non-hazardous wastes, etc.
	emissions include NO_X , SO_X , and other pollutants regulated under national and regulations.
	enhouse gases include carbon dioxide, methane, nitrous oxide, cofluorocarbons, perfluorocarbons and sulphur hexafluoride.
Haza	ardous wastes are those defined by national regulations.
] Yes No
If you	ar answer is "No", please give reasons and alternative views.
	following questions on individual KPIs have not been answered. Please see all comments.
Do yo	ou agree to include KPI B1.1: "The types of emissions and respective emissions?
	Yes
	No
If you	ar answer is "No", please give reasons and alternative views.

	Yes
	No
If you	ar answer is "No", please give reasons and alternative views.
-	ou agree to include KPI B1.3: "Total hazardous waste produced (in tonnes e appropriate, intensity (e.g. per unit of production volume, per facility)"?
	Yes
	No
If you	an anaryan is "Na" nlagge sive massage and alternative views
Do ye	
Do ye	ou agree to include KPI B1.4: "Total non-hazardous waste produced (in to where appropriate, intensity (e.g. per unit of production volume, per facility)" Yes
Do ye	ou agree to include KPI B1.4: "Total non-hazardous waste produced (in to where appropriate, intensity (e.g. per unit of production volume, per facility)"
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Do you and w	ou agree to include KPI B1.4: "Total non-hazardous waste produced (in to where appropriate, intensity (e.g. per unit of production volume, per facility)" Yes No Ir answer is "No", please give reasons and alternative views. ou agree to include KPI B1.5: "Description of measures to mitigate emisesults achieved"?

1.	Do you agree to include KPI B1.6: "Description of how hazardous and non-hazardou wastes are handled, reduction initiatives and results achieved"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
2.	Do you have any additional KPIs for Aspect B1?
	Yes
	□ No
	Please give reasons for your proposals.
3.	Aspect B2 Use of resources Do you agree with the following general disclosure for Aspect B2: Use of resources? Policies on efficient use of resources including energy, water and other raw materials. Percources may be used in production in storage transportation in buildings.
	Resources may be used in production, in storage, transportation, in buildings, electronic equipment, etc.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternate views.
	The following questions on individual KPIs have not been answered. Please see overall comments.

34.	Do you agree to include KPI B2.1: "Energy consumption by type (e.g. electricity, gas or oil) in total (kwh in '000s) and intensity (e.g. per unit of production volume, per facility)"?		
		Yes	
		No	
	If your	answer is "No", please give reasons and alternate views.	
35.		u agree to include KPI B2.2: "Water consumption in total and intensity (e.g. per production volume, per facility)"?	
		Yes	
		No	
	If your	answer is "No", please give reasons and alternate views.	
36.	-	u agree to include KPI B2.3: "Description of energy use efficiency initiatives sults achieved"?	
		Yes	
		No	
	If your	answer is "No", please give reasons and alternative views.	
37.	Do you agree to include KPI B2.4: "Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved"?		
		Yes	
		No	
	If you	answer is "No", please give reasons and alternative views.	

38.	Do you agree to include KPI B2.5: "Total packaging material used (in tonnes), and if applicable, with reference to per unit produced"?
	☐ Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
39.	Do you have any additional KPIs for Aspect B2?
	Yes
	□ No
	Please give reasons for your proposals.
	Aspect B3 The environment and natural resources
40.	Do you agree with the following general disclosure for Aspect B3: The environment and natural resources?
	Policies on minimizing the operation's significant impact on the environment and natural resources.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.

. Do	you agree to include KPI B3.1: "Total paper used"?
	Yes
	No
If y	our answer is "No", please give reasons and alternative views.
	you agree to include KPI B3.2: "Paper use efficiency initiatives and results ieved"?
	Yes
	No
If y	our answer is "No", please give reasons and alternative views.
	you agree to include KPI B3.3: "Description of the significant impacts of activities the environment and natural resources and the actions taken to manage them"?
	Yes
	No
If y	our answer is "No", please give reasons and alternative views.
Do	you have any additional KPIs for Aspect B3?
	Yes
	No
Ple	ase give reasons for your proposals.

	Aspect C1 Supply chain management
45.	Do you agree with the following general disclosure for Aspect C1: Supply chain management?
	Policies on risk management of supply chain.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.
46.	Do you agree to include KPI C1.1: "Number of suppliers by geographical region"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
47.	Do you agree to include KPI C1.2: "Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored"?
	Yes
	□ No
	If your answer is "No", please give reasons and alternative views.

C.

Operating practices

Do y	ou have any additional KPIs for Aspect C1?
	Yes
	No
Pleas	e give reasons for your proposals
<u>Aspe</u>	ct C2 Product responsibility
	you agree with the following general disclosure for Aspect C2: Product onsibility?
Info	rmation on:
(a)	the policies; and
(b)	compliance and material non-compliance with relevant standards, rules and regulations
on h	nealth and safety, advertising, labelling, privacy and methods of redress.
\boxtimes	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.
	following questions on individual KPIs have not been answered. Please see all comments.
	you agree to include KPI C2.1: "Percentage of total products sold or shipped ect to recalls for safety and health reasons"?
	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.

51.	•	laints received and how they are dealt with"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.
52.		ou agree to include KPI C2.3: "Description of practices relating to observing and eting intellectual property rights"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.
53.		ou agree to include KPI C2.4: "Description of quality assurance process and procedures"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.
54.	•	ou agree to include KPI C2.5: "Description of consumer data protection and by policies, how they are implemented and monitored"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.

33 .	Do you have additional KPIs for Aspect C2?
	☐ Yes
	□ No
	Please give reasons for your proposals.
	Aspect C3 Anti-corruption
56.	Do you agree with the following general disclosure for Aspect C3: Anti-corruption?
	Information on:
	(a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on bribery, extortion, fraud and money laundering.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
	The following questions on individual KPIs have not been answered. Please see overall comments.
57.	Do you agree to include KPI C3.1: "Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases"?
	☐ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.

58.	Do you agree to include KPI C3.2: "Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored"?		
	Yes		
	□ No		
	If your answer is "No", please give reasons and alternative views.		
59.	Do you have any additional KPIs for Aspect C3?		
	Yes		
	□ No		
	Please give reasons for your proposals.		
D.	Community involvement		
	Aspect D1 Community investment		
60.	Do you agree with the following general disclosure for Aspect D1: Community investment?		
	Policies on understanding the community's needs in where it operates and ensuring its activities takes into consideration of communities' interests.		
	⊠□ Yes		
	□ No		
	If your answer is "No", please give reasons and alternative views.		
	The following questions on individual KPIs have not been answered. Please see overall comments.		

61.	environmental concerns, labour needs, health, culture, sport)"?
	Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
62.	Do you agree to include KPI D1.2: "Resources contributed (e.g. money or time) to the focus area"?
	☐ Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
63.	Do you have any additional KPIs for Aspect D1?
	☐ Yes
	■ No
	Please give reasons for your proposals.
Assu	nce
64.	Do you agree that we should not recommend that issuers to seek external assurance for issuers that report on ESG performance?
	☐ Yes
	⊠□ No
	If your answer is "No", please give reasons and alternative views.
	There seems no good reason why assurance on ESG reporting should not be considered best practice.