SHANGHAI – HONG KONG STOCK CONNECT REVIEW AND UPDATE



Christopher Hui Head of Project Management, Market Development HKEX 22 April, 2016

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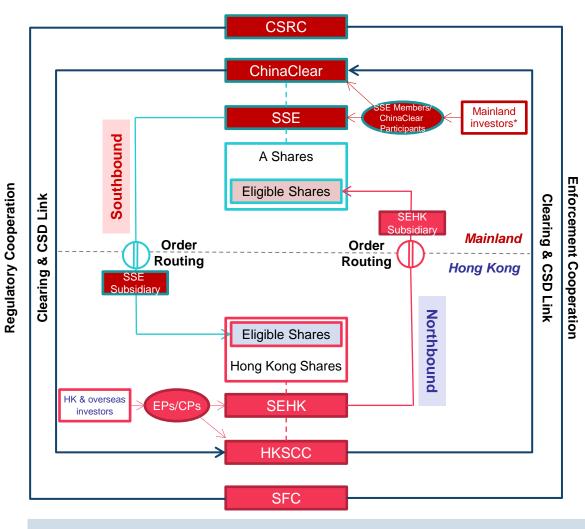
Agenda

1 Shanghai – Hong Kong Stock Connect Review

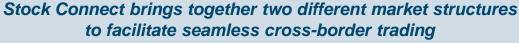
What's next after Shanghai – Hong Kong Stock Connect?



Stock Connect - A Quick Recap



- "Home Market" rules
- Leverages existing infrastructure
- Gross order routing
- RMB
- Super-clearer model
- Regulatory cooperation

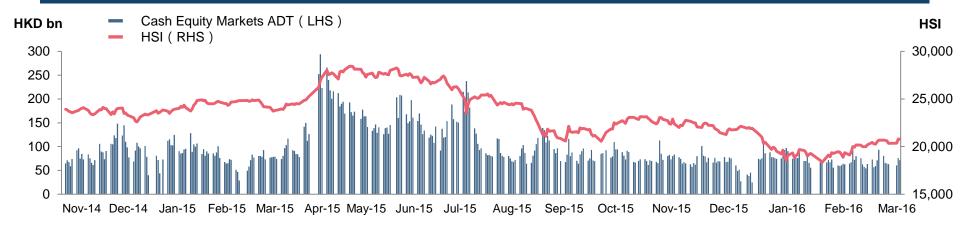




Stock Connect - Trading Trends

Stock Connect has seen ADT pick up since April last year. However, the volume started to trend down due to the increasing volatility in the Chinese equity markets

Cash Equity Markets ADT (HKD bn) and Hang Seng Index

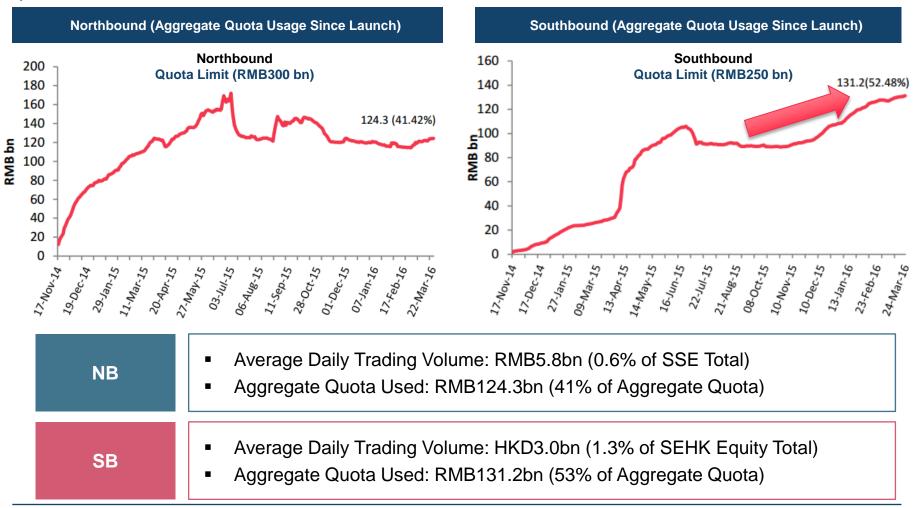


Stock Connect Average Daily Trading Volume (HKD m) SB record of HKD26.1bn NB SB NB record of on 9 April RMB23.4bn on 6 July 12,372 5,443 1,620 2,427 2,402 1,023 1,686 1,726 1,536 1,797 760 2,056 2,609 2,008 786 14,202 11,139 10,768 **10,46**3 7,817 7,175 7,554 6.193 5,567 6,001 5,677 5,901 5,192 3.980 Jul-15 Aug-15 Sep-15 Oct-15 Nov-15 Dec-15 Nov-14 Dec-14 Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 Jan-16 Feb-16 Mar-16



Northbound & Southbound Aggregate Quota Usage

While Northbound aggregate quota stabilizes since its high in July last year, Southbound aggregate quota starts to increase from last November





Top 10 Most-traded Stocks

The top 10 most-traded stocks in both Northbound and Southbound are dominated by the Financial Services Sector

Northbound

Rank	Stock Name	ADT (RMB m)	%	А+Н
1	Citic Securities	209.5	5.0%	Υ
2	Ping An Insurance	169.9	4.1%	Υ
3	Kweichow Moutai	161.5	3.9%	
4	Zhejiang China Commodities	144.8	3.5%	
5	Industrial Bank	118.0	2.8%	
6	Minsheng Bank	113.4	2.7%	Υ
7	Zhongjin Gold Corp	91.8	2.2%	
8	Haitong Securities	91.3	2.2%	Υ
9	Aluminum Corp of China	83.5	2.0%	Υ
10	China Merchants Bank	77.8	1.9%	Υ

Southbound

Rank	Stock Name	ADT (HKD m)	%	A+H
1	ICBC	114.3	4.8%	Y
2	HSBC	96.8	4.0%	
3	China Merchants Bank	73.5	3.1%	Y
4	ABC	51.3	2.1%	Y
5	Digital China	47.7	2.0%	
6	Citic Bank	42.5	1.8%	Υ
7	ССВ	38.3	1.6%	Y
8	Tencent	38.1	1.6%	
9	China Oilfield	35.8	1.5%	Y
10	HKEX	35.3	1.5%	



What Enhancements were made to Stock Connect Since Launch?

Key Achievements

- ✓ 2 December 2014: Luxembourg UCITS approval
- ✓ 2 March 2015: Covered short-selling of SSE securities started
- ✓ 20 April 2015: Special Segregated Accounts (SPSA) solution launched zero failure
 to date
- √ 15 May 2015: Beneficial Ownership CSRC published FAQ / Amended HKSCC Rules
- √ 15 July 2015: Dublin UCITS approval
- √ 1 August 2015: Exchange Fee changes Handling and Transfer Fees lowered
- √ 18 April 2016: DvP Enhancement



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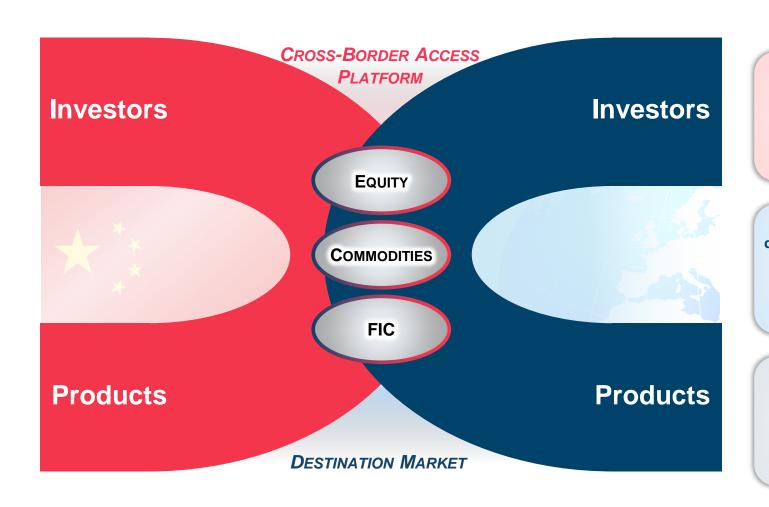


Key Drivers of Our 2016-18 Strategic Plan

Redeployment of Mainland wealth Increasing international participation into capital markets in Mainland capital markets **Rising Mainland outbound capital** Hong Kong's unique position as a markets investment mutual price discovery venue



Our Value Proposition in the Mutual Market Era





The most effective cross-border market access platform...

...and a unique destination market for products with both Chinese and international relevance...

...across three major asset classes



Thank you!

