

**Hong Kong Exchanges and Clearing Limited****Questionnaire on Exchange Participants' Preparation for Trading and Clearing of Renminbi (RMB) Denominated Products**

Hong Kong Exchanges and Clearing Limited (HKEx) is conducting a survey on its Exchange Participants' (EPs') preparation for trading and clearing of RMB-denominated products. Your company, as an EP, is invited to participate in the survey by completing the questionnaire below. All information on individual EPs collected through the survey will be kept confidential.

The questionnaire consists of two sections on RMB readiness: Section I focuses on the trading aspect, and Section II focuses on the clearing and settlement aspect.

Please return the completed questionnaire to us on or before 22 September 2010 by fax to 2521-7899 or 2868-5223. Inquiries may be directed to our hotline at 2840-3626 for Section I and at 2979-7111 for Section II.

Please tick the appropriate checkbox(es) and/or fill in the spaces as required.

Participant Information

Participant Firm: _____
(Full Name in English) (Firm ID)

Responsible Officer: _____
(Name)

(Signature) (with Company Chop)

Contact Person for Trading : _____ Contact Phone No: _____

Contact Person for Clearing
(if different from Trading) : _____ Contact Phone No: _____

General Information

1. Does your firm intend to trade RMB-denominated products listed on SEHK when they are available?

Yes

No, because (*can choose more than one*):

We want to see how RMB-denominated products are accepted in the market before deciding.

Supporting RMB-denominated products needs too much system enhancement.

There is other resources concern on supporting RMB-denominated products.

Other reasons, please specify: _____

[If the answer is NO, no need to complete Section I and Section II.]

**Section I: Trading System and Operations**2. Are the following *systems/procedures* of your firm ready for handling RMB-denominated products?

Systems/procedures	Yes	No
(a) Order management and routing	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(b) Market quotes and information	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(c) Online trading	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(d) IPO and/or eIPO applications	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(e) Credit and risk checking	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(f) Communication with clients (e.g. website, IVRS, SMS and mobile phone applications)	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(g) Procedures on issuing client documents (e.g. contract notes, trade confirmations, monthly statements)	<input type="checkbox"/>	<input type="checkbox"/> Revision needs _____ months
(h) Procedures on fee collection (e.g. stamp duty, levies, other fees and charges from clients)	<input type="checkbox"/>	<input type="checkbox"/> Revision needs _____ months

3. Does your firm have *any other trading-related systems/procedures* which need to be enhanced/revise for trading RMB-denominated products?

- Yes, we have other necessary trading-related systems/procedures which are:
- now ready for trading RMB-denominated products.
- not yet ready and need _____ months to complete the enhancement/revision.
- No other trading-related systems/procedures need to be enhanced/revise.

Section II: Clearing, Settlement and Risk Management4. Are the following *systems/policies* of your firm ready for handling RMB-denominated transactions?

Systems/policies	Yes	No
(a) Back-office system (including ability to accept currency code "CNY" in CCASS data files and generate upload files/PG message in currency code "CNY", if applicable)	<input type="checkbox"/>	<input type="checkbox"/> Enhancement needs _____ months By: <input type="checkbox"/> Internal IT <input type="checkbox"/> Vendor
(b) Collateral management policies	<input type="checkbox"/>	<input type="checkbox"/> Revision needs _____ months

5. Has your firm opened RMB bank account?

- Yes, please specify bank name: _____
- No, we are in the process of opening the bank account with _____ (name of bank).
- No, because: _____.

6. How many of your clients who are interested in trading RMB-denominated products have made arrangement with you for RMB money settlement (e.g. open RMB bank account, arrange direct deposit to your RMB bank account)?

- All Most Some None Don't know

*** THANK YOU ***