## Part B Consultation Questions

Please indicate your preference by checking the appropriate boxes. Please reply to the questions below on the proposed change discussed in the Consultation Paper downloadable from the HKEX website at:

https://www.hkex.com.hk/-/media/HKEX-Market/News/Market-Consultations/2016-Present/December-2019-Chapter-37-Debt-Issues/Consultation-Paper/cp201912.pdf

Where there is insufficient space provided for your comments, please attach additional pages.

## Capitalised terms have the same meaning as defined in the Consultation Paper unless otherwise stated.

411100	o onioi moo otatoa.
1.	Do you agree with the proposed increase of the NAV Requirement from HK\$100 million to HK\$1 billion?
	Yes
	No
	Please give reasons for your views.
2.	Although the majority of issuers will be able to fulfill the proposed NAV Requirement, this will rule out the smaller size issuers with sizable growth assets but because of their borrowings and liabilities, such issuers may have a relatively low NAV. We agree that a higher NAV Requirement will ensure only issuers with larger asset pools can list debts under Chapter 37, but a balance needs to be struck to ensure that the Exchange does not rule out the smaller size issuers with sizable growth assets as this may potentially undermine the Exchange's competitiveness.  (a) Do you agree that the Exchange should maintain the current Eligibility Exemption available for State corporations?
	□ No
	Please give reasons for your views.
	The current Eligibility Exemption is relied on heavily by State owned corporations and should be maintained, especically in light of the fact that the other exchanges like SGX do not have such exemption in place, and hence maintaining such Eligibility Exemption may potentially make the Exchange a more favourable listing venue for State owned corporations.  (b) If not, which type of State corporations should comply with Issuer Eligibility Requirements? Please give reasons for your views.

N/A			

3.	(a)	Do you agree with the proposed introduction of a minimum issuance size of HK\$100 million (or equivalent in other currencies) for Chapter 37 Debts?
		Yes
		No
	Pleas	e give reasons for your views.
	fulfil	najority of the issuers proposing to list debts under Chapter 37 will be able to the proposed minimum issuance size requirement and should not have much of pact on the competitiveness of the Exchange in attracting issuers.
	(b)	Do you agree that such minimum issuance size shall not apply to tap issuances?
	$\boxtimes$	Yes
		No
	Pleas	e give reasons for your views.
	minin	o issuance constitutes the same class as the original issuance, we agree that such num issuance size shall not apply to tap issuances so as not to undermine the etitiveness of the Exchange.
4.	cover	u agree with the proposal to require issuers to state explicitly on the front of the listing document the intended investor market in Hong Kong (i.e. ssional investors only) for its Chapter 37 Debts, in addition to the existing d required under Rule 37.31?
		Yes
		No
	Pleas	e give reasons for your views.
		vill alert the potential investors in an eye catching area of the listing document are intended investor market is limited to professional investors only.

5.	Do you agree with the proposal to require publication of listing documents for Chapter 37 Debts on the Exchange's website on the listing date?				
		Yes			
	$\boxtimes$	No			
	Pleas	e give reasons for your views.			
	with a distin comp decid impact	in issuers may have specific confidentiality issues and hence have concerns making its financial or other information publicly available. It is one of the key ctions between listing of Chapter 37 Debts on the Exchange versus its etitors such as SGX, and it is an important consideration factor when issuers are ing on its listing venues. Requiring publication of listing documents is likely to et on an issuer's decision to list on the Exchange and thereby potentially mining the Exchange's competitiveness.			
6.	(a)	Do you agree that the Exchange's current disclosure and vetting approach in relation to listing documents for Chapter 37 should remain unchanged, notwithstanding that the intended investors would include HNW Investors?			
		Yes			
		No			
	Pleas	e give reasons for your views.			
	appro	gree that the current disclosure and vetting approach is sufficient, and that such ach is aligned with the legal framework in Hong Kong that the disclosure ards between Institutional Investors and HNW Investors is the same.			
	(b)	For the purpose of Rule 37.29, should there be a different standard with specific disclosure requirements in respect of Chapter 37 Debts that are offered to HNW Investors, compared to those that are offered to Institutional Investors, for example, the manner of presenting information such as the terms and conditions and financial information of issuer and any credit support provider (even though the current Hong Kong legal framework does not differentiate disclosure standards between Institutional Investors and HNW Investors)? If so, what should those specific disclosure requirements be?			
		Yes			
		No			
	Pleas	e give reasons for your views.			

In a typical Chapter 37 Debt issuance, issuer would be offering to both Institutional Investors and HNW Investors, it would be unduly burdensome for issuers to fulfil two different sets of disclosure requirements. Moreover, as mentioned in our response to Question 6(a), such different sets of disclosure requirements is contrary to the current legal framework in Hong Kong where disclosure standards between Institutional Investors and HNW Investors are the same.

7.	(a)	Do you agree that the Exchange should publish disclosure guidance to the market on specified Special Features found in certain Chapter 37 Debts and other disclosure-related matters?
	$\boxtimes$	Yes
		No
	Pleas	e give reasons for your views.
	the di	roposed guidance on specified Special Features will enhance consistency on sclosure standard and provide potential investors with further information in to make a well informed assessment of whether or not to invest in the Chapter bts.
	(b)	Do you have other suggestions on any additional or alternative proposals that the Exchange may implement to promote disclosure quality and consistency for Chapter 37 Debts?
		Yes
		No
	Pleas	e give reasons for your views.
8.		u agree with the proposal to codify the PI Waiver by revising the definition ofessional investors" under Chapter 37 to include HNW Investors?
		Yes
		No
	You n	nay provide reasons for your views.
		rodifies the existing practice and will enhance efficiency in the listing process moving the need to apply for the PI Waiver.

9.	(a)	Do you agree with the proposal to allow eligibility of a REIT Issuer (or a REIT Guarantor) to be assessed by reference to the REIT Assets and REIT Financials respectively, provided that it has recourse to the REIT Assets to satisfy the obligations under the relevant Chapter 37 Debts?
	$\boxtimes$	Yes
		No
	Pleas	e give reasons for your views.
	_	gree given that this is the logical way to measure a REIT issuer's actual assets nancial position.
	(b)	Do you agree that if the relevant REIT is listed on the Exchange, a REIT Issuer (or a REIT Guarantor) should be qualified as a HK Listco and therefore, be exempted from the Issuer Eligibility Requirements?
	$\boxtimes$	Yes
		No
	Please	e give reasons for your views.
	_	gree - a REIT will have undergone a rigorous vetting process in order to get which is equivalent to that of a normal HK Listco.
10.	contin	ou have any comments on the proposed enhancements relating to the uing obligations of the issuer and guarantor under Chapter 37?  Yes  No e give reasons for your views.

No  Please give reasons for your views.  Issuers are best placed to provide such confirmation to the Exequirement will alleviate the administrative burden in provide constitutional documents and resolutions and will make it les issuers. We would like to suggest in particular that Issuers be written confiramtion in relation to authorisation to apply for of the Exchange.  12. (a) Do you agree with the proposal to replace the explanation issuer (or the guarantor that an issuer relies Eligibility Requirements) to submit its audited for evidence its fulfilment of the Issuer Eligibility Requirements of the Issuer Eligibility Requirements at the Issuer Eligibility Requirements and have not the financial statements at that particular point in time. This plurdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted for Requirements or where the required audited find disclosed in the listing document, do you agree guarantor) should not be required to separate statements to the Exchange?	
Please give reasons for your views.  Issuers are best placed to provide such confirmation to the Experiment will alleviate the administrative burden in provide constitutional documents and resolutions and will make it less issuers. We would like to suggest in particular that Issuers be written confirmation in relation to authorisation to apply for of the Exchange.  12. (a) Do you agree with the proposal to replace the excluding submit last published financial statements with a issuer (or the guarantor that an issuer relies Eligibility Requirements) to submit its audited for evidence its fulfilment of the Issuer Eligibility Requirements of the Issuer Eligibility Requirements of the Issuer Eligibility Requirements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted for Requirements or where the required audited find disclosed in the listing document, do you agree guarantor) should not be required to separate.	
Issuers are best placed to provide such confirmation to the Exrequirement will alleviate the administrative burden in provide constitutional documents and resolutions and will make it les issuers. We would like to suggest in particular that Issuers be written confiramtion in relation to authorisation to apply for of the Exchange.  12. (a) Do you agree with the proposal to replace the exchange submit last published financial statements with a issuer (or the guarantor that an issuer relies Eligibility Requirements) to submit its audited for evidence its fulfilment of the Issuer Eligibility Requirements or your views.  Such proposal will affect the timing for the listing of Chapter may have only reviewd the finacial statements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted for Requirements or where the required audited find disclosed in the listing document, do you agree guarantor) should not be required to separate.	
requirement will alleviate the administrative burden in provic constitutional documents and resolutions and will make it les issuers. We would like to suggest in particular that Issuers be written confiramtion in relation to authorisation to apply for of the Exchange.  12. (a) Do you agree with the proposal to replace the establishment last published financial statements with a issuer (or the guarantor that an issuer relies Eligibility Requirements) to submit its audited for evidence its fulfilment of the Issuer Eligibility Requirements of the Issuer Eligibility Requirements and have not proposal will affect the timing for the listing of Chapter may have only reviewd the finacial statements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted for Requirements or where the required audited find disclosed in the listing document, do you agreguarantor) should not be required to separative.	
submit last published financial statements with a issuer (or the guarantor that an issuer relies Eligibility Requirements) to submit its audited for evidence its fulfilment of the Issuer Eligibility Requirements or where the required audited for the Issuer Eligibility Requirements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted for Requirements or where the required audited for disclosed in the listing document, do you agreguarantor) should not be required to separate.	ding various ss burdensome for the e allowed to provide
Please give reasons for your views.  Such proposal will affect the timing for the listing of Chapter may have only reviewd the finacial statements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted from Requirements or where the required audited fird disclosed in the listing document, do you agree guarantor) should not be required to separate.	new requirement for an in fulfilling the Issuer financial statements to
Please give reasons for your views.  Such proposal will affect the timing for the listing of Chapter may have only reviewd the finacial statements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted from Requirements or where the required audited firm disclosed in the listing document, do you agree guarantor) should not be required to separate.	
Such proposal will affect the timing for the listing of Chapter may have only reviewd the finacial statements and have not put the financial statements at that particular point in time. This purdensome on the issuer and is likely to affect the timing of Debts.  (b) Where the issuer (or the guarantor) is exempted from Requirements or where the required audited fird disclosed in the listing document, do you agree guarantor) should not be required to separate.	
may have only reviewd the finacial statements and have not perfect the financial statements at that particular point in time. This perfect the statements are that particular point in time. This perfect the statements of the statement of the sta	
Requirements or where the required audited fir disclosed in the listing document, do you agre guarantor) should not be required to separate	proceeded with auditing proposal will be
	nancial statements are se that such issuer (or
☐ No	

If the audited financial statements are disclosed in the listing document or where issuer/guarantor is exempted from Issuer Eligibility Requirements, submission of financial statements to the Exchange will create unnecessary additional administrative burden.

13.	Do you agree with the proposal to amend Rule 37.26 to clarify that supplementary listing document includes a pricing supplement?
	□ No
	Please give reasons for your views.
	This codifies the existing practice and will provide further clarity on the scope of supplementary listing document.
14.	The Exchange invites your comments regarding whether the drafting of the proposed housekeeping Rule amendments will give rise to any ambiguities of unintended consequences.
	N/A
15.	Do you have any other comments in respect of the matters discussed in the Consultation Paper? If so, please set out your additional comments.
	N/A
	- Fnd -