Frequently Asked Ouestions Series 28 (Released on 21 March 2014/ Last updated on 3 July 2018-29 May 2015)

Rule Requirements Relating to Connected Transactions (effective 1 July 2014)

Status of "Frequently Asked Ouestions"

The following frequently asked questions (FAQs) are designed to help issuers to understand and comply with the Listing Rules, particularly in situations not explicitly set out in the Rules or where further clarification may be desirable.

Users of the FAQs should refer to the Rules themselves and, if necessary, seek qualified professional advice. The FAQs are not substitutes for the Rules. If there is any discrepancy between the FAQs and the Rules, the Rules prevail.

In formulating our "answers", we may have assumed certain underlying facts, selectively summarised the Rules or concentrated on one particular aspect of the question. They are not definitive and do not apply to all cases where the scenario may at first appear similar. In any given case, regard must be had to all the relevant facts and circumstances.

The Listing Division may be consulted on a confidential basis. Contact the Listing Division at the earliest opportunity with any queries.

No.	Main Board Rules	GEM Rules	Query	Response
	Persons connecte	d with insignificant sul	bsidiaries	
1.	14A.09	20.08	Listco has acquired certain fixed assets from Company A (being a substantial shareholder of a subsidiary of Listco), which constitutes a connected transaction subject to the announcement and reporting requirements. Will Listco need to report the above acquisition in its next annual report if Company A becomes qualified for the insignificant subsidiary exemption based on Listco's results at the end of the year?	entering into the transaction.
2.	14A.09, 14A.60, 14A.101	20.08, 20.58, 20.99	Listco has entered into a framework agreement with Company A (being a substantial shareholder of a subsidiary of Listco) for purchasing certain raw materials at prices to be determined from time to time. It is not a connected transaction as Company A qualifies for the insignificant subsidiary exemption.	announcement, reporting and annual review

No.	Main Board Rules	GEM Rules	Query	Response
			If a year later, Company A no longer meets	
			the insignificant subsidiary exemption (and is	
			therefore a connected person at the subsidiary	
			level), what are the connected transaction	
			requirements applicable to this case?	
	Definition of asso	ciates - Trustee interes	ts	
3.	14A.12(1)(b)	20.10(1)(b)	Will an employees' share scheme or	No. The scheme must satisfy both conditions to
			occupational pension scheme be regarded as	qualify for the trustee exemption. Whether or not a
			being established for a wide scope of	scheme is established for a wide scope of participants
			participants based on the fact that the	would depend on the circumstances of the individual
			interests of connected persons in the scheme	cases.
			are together less than 30%?	
4.	14A.12(1)(b)	20.10(1)(b)	When determining the connected persons'	It will depend on whether the relatives are deemed to be
			aggregate interests in an employees' share	associates of the directors/substantial shareholder in the
			scheme or occupational pension scheme,	proposed transaction with the trustee of the scheme.
			does the issuer have to take into account the	The issuer should provide information for the Exchange
			interests of any employees who are relatives	to assess whether or not to apply the deeming provision,
			of the issuer's directors or substantial	and judgement needs to be exercised in considering
			shareholder?	whether these persons stand to benefit from the
				transaction.

No.	Main Board	GEM Rules	Query	Response
	Rules			
4A.	1.01, 8.24,	1.01, 11.23(11)	Listco has appointed Trustee A the trustee of	(a) Yes. The exclusion for the definition of
	14A.12(1)(b)	Notes 2 and 3,	its employee share scheme established for a	"associate" under Rule 14A.12(1)(b) does not apply
		20.10(1)(b)	wide scope of participants including Listco's	to the definition of "close associate" under Rule
			directors and certain employees who are not	1.01.
			connected persons. Since the interests of	
			Listco's directors in the scheme are together	(b) No, because Trustee A is a close associate of
			less than 30%, Trustee A is not an	Listco's directors and therefore a core connected
			"associate" of the directors under Rule	person for the purpose of Rule 8.24.
			14A.12(1)(b) and therefore not a connected	
			person of Listco.	(c) No. Trustee A does not fall under the definition of
				"substantial shareholder" under rule 1.01.
			(a) Is Trustee A a "close associate" of the	
			directors under Rule 1.01?	(Added in July 2014)
			(b) Will the shares held by Company A on	
			behalf of the beneficiaries of the scheme	
			be regarded as being "in public hands"?	
			(c) Trustee A, acting as the trustee of the	
			scheme, holds more than 10% of Listco's	
			total issued shares. Under the scheme,	
			it is not allowed to exercise the voting	

No.	Main Board Rules	GEM Rules	Query	Response
	Definition of asso	ociates - Company held	rights attaching to shares. Is Trustee A a substantial shareholder of Listco? by connected person through its interest in th	e issuer
5.	14A.14	20.12	Is Company B an associate of Mr. X in the following scenario? X > 50% 40% 40% 15% Company B	Yes, because Company B is a 30%-controlled company of Mr. X, and it is not exempt under Rule 14A.14 as Company A (being Mr. X's associate) has an interest in Company B of more than 10%.
6.	14A.14	20.12	Is Company D as an associate of Mr. X in the following scenario? X > 50% Listco 45% Company D	 No. The exemption under Rule 14A.14 applies in this case because: (i) Mr. X's 45% interest in Company D is held through Listco; and (ii) Company C is not an associate of Mr. X. Neither Mr. X nor any of his associates has a direct interest in Company D.

No.	Main Board	GEM Rules	Query	Response
	Rules			
	Definition of con	nnected transaction		
7.	14A.06(27)	20.06(27)	Under the non-competition agreement	Given that the terms of the acquisition are subject to
	14A.24(2)(a)	20.22(2)(a)	between Listco and its controlling	further negotiation between the parties, the right of first
			shareholder, Listco has been granted a right	refusal does not constitute an option under Rule
			of first refusal to acquire certain assets from	14A.06(27). Therefore, non-exercise of the right of
			the controlling shareholder at a price and on	first refusal by Listco does not constitute a non-exercise
			terms to be negotiated between the parties.	of an option.
			If Listco decides not to exercise the "right of	
			first refusal" when the controlling	
			shareholder proposes to sell the assets, will it	
			be regarded as non-exercise of an option and	
			subject to the connected transaction	
			requirements?	
8.	14A.24(2)	20.22(2)	Listco has been granted an option to acquire	(a) No. Since the termination of the option is made
			a coal mine from its controlling shareholder	under the term of the agreement and Listco has no
			within a period of three years from the date	discretion over the termination, it does not constitute
			of grant.	a transaction under Note to Rule 14A.24(2)(a).
			(a) Under the option agreement, the option	(b) Yes. As Listco decides not to exercise the option,
			will be terminated if the mining license	it must classify the transaction under Rule 14A.79(4)

No.	Main Board Rules	GEM Rules	Query	Response
			cannot be obtained within 12 months	and comply with the applicable announcement and
			from the date of the agreement. Will	shareholder approval requirements before expiry of
			such termination constitute a connected transaction for Listco?	the option period.
			(b) If Listco allows the option to lapse upon expiry of the option period (and the	
			mining license was obtained), will this	
			constitute a connected transaction for Listco?	
	Transactions with	h connected persons		
9.	14A.24(4),	20.22(4), 20.23	A wholly owned subsidiary of Listco	No. The indemnity is a financial assistance provided
	14A.25		proposes to obtain a bank loan which will be	by Listco in favour of its wholly owned subsidiary, and
			guaranteed by Listco's substantial	is not a connected transaction.
			shareholder on normal commercial terms.	
			No security over the assets of Listco's group	
			will be provided for the guarantee.	
			Listco has agreed to indemnify the	
			substantial shareholder for the loan	
			guaranteed by it. Does the provision of the	

No.	Main Board Rules	GEM Rules	Query	Response
			indemnity constitute a connected transaction for Listco?	
10.	14A.24(4), 14A.25	20.24(4), 20.23	 Subsidiary X is owned as to 90% by Listco and 10% by Mr. A who is a connected person at the subsidiary level. Listco has agreed to provide a guarantee for the full amount of a loan facility granted by a bank to Subsidiary X. Will it be regarded as provision of financial assistance to Mr. A on the basis that he is not required to provide any guarantee for the loan facility in proportion to his interest in Subsidiary X? 	No. The guarantee is provided by Listco for the benefit of Subsidiary X. It is not regarded as provision of financial assistance to Mr. A.
11.	14A.25	20.23	Listco has entered into an agreement to acquire a target company from Company A. Listco has also entered into an agreement with Company A for purchase of raw materials at the then market prices from time to time for a 3-year period after the completion of the acquisition.	an independent third party, Listco must comply with all applicable announcement, reporting, annual review and shareholder approval requirements in relation to the

No.	Main Board Rules	GEM Rules	Query	Response
			Company A is an independent third party at the time of entering into the above	
			agreements, but it will become a substantial	
			shareholder of Listco by receiving	
			consideration shares issued by Listco to it	
			upon completion of the acquisition of the	
			target company.	
			Will the purchase of raw materials from	
			Company A constitute a connected	
			transaction?	
	Connected transa	nction requirements		
11A.	14A.40, 14A.45	20.38, 20.43	Rules 14A.40 and 14A.45 require the	Yes. If the proposed connected transaction is not
			independent board committee and the	conducted in the ordinary and usual course of business
			independent financial adviser to give	of the issuer, the independent board committee and
			opinions on, among others, whether the	independent financial adviser can make a negative
			connected transaction is in the ordinary and	statement and explain why the transaction is in the
			usual course of business of the issuer's	interest of the issuer and its shareholders as a whole.
			group.	
				(Added in July 2014)
			Does the above requirement apply to one-off	

No.	Main Board Rules	GEM Rules	Query	Response
			connected transactions such as merger and	
			acquisition or continuing connected	
			transactions that do not form part of the	
			issuer's existing principal business activities?	
	Continuing conn	ected transactions		
11 B .	14A.51, 14A.52	20.49, 20.50	An issuer proposes to enter into an agreement	(a) No. The issuer is obliged to disclose the 2%
			with its connected person for sale of products	mark-up percentage because it is part of the terms of
			where the consideration will be charged	the transaction.
			based on cost plus 2% mark-up.	
				(b) No. Given there are specific pricing terms in the
			(a) Is it acceptable for the issuer to disclose	agreement, the issuer only has to disclose the pricing
			the pricing mechanism (i.e. cost-plus	term contained in the agreement and explain why the
			method) without the 2% mark-up	issuer's directors consider that they are normal
			percentage?	commercial terms. The announcement/circular
				must also contain the view of the independent
			(b) Our Guidance Letter (GL 73-14) on	non-executive directors on the terms of the
			pricing policies for continuing connected	transactions.
			transactions states that where an issuer	
			has difficulty in agreeing on specific	(Added in July 2014)
			pricing terms for its continuing	
			connected transaction, it should disclose	

No.	Main Board	GEM Rules	Query	Response
	Rules			
			the method and procedures that it will	
			follow to determine the price and terms	
			of the transaction.	
			Does the issuer have to disclose the	
			methods and procedures for determining	
			the pricing term of the sale transaction?	
11C.	14A.51, 14A.52	20.49, 20.50	An issuer proposes to enter into a framework	The issuer should agree with the connected person a
			agreement for a continuing connected	framework for determining the pricing and terms of the
			transaction.	transaction and disclose this pricing framework in the
				agreement and its announcement/circular. This pricing
			If the issuer cannot agree with the connected	framework would likely be the same as that for
			person on specific pricing terms for the	transactions conducted by the issuer with independent
			transaction, how should it comply with the	third parties. See paragraph 9 of the Exchange's
			disclosure requirement on the pricing policy?	Guidance Letter (GL73-14) for further guidance.
				(Added in July 2014)

No.	Main Board Rules	GEM Rules	Query	Response
11D.	14A.51, 14A.52	20.49, 20.50	An issuer proposes to enter into a framework agreement with its parent company for sale of different types of products. If different pricing policies apply to the	pricing policies and disclose separate pricing policies for each product category.
			different types of products, does the issuer have to disclose the pricing policy for each type of products?	
11E.	14A.51, 14A.52	20.49, 20.50	prescribed price that may change from time to time. How should the issuer describe the pricing policy for this continuing connected	the name of the relevant government authority setting the reference price, how and where the price is disclosed or determined and, if applicable, the frequency of update to the price.
11F.	14A.52	20.50	transaction? An issuer proposes to enter into a framework agreement for a continuing connected transaction with a director of its subsidiary. The transaction is exempt from the	

No.	Main Board Rules	GEM Rules	Query	Response
			 shareholder approval, independent financial advice and circular requirements under Rule 14A.101. If the agreement is more than three years, does the issuer have to appoint an independent financial adviser under Rule 14A.52 to confirm that it is normal business practice for agreement of this type to be of such duration? 	
11G.	14A.54	20.52	shareholder approval for entering into a master agreement with its parent company, which covers four different types of	

No.	Main Board Rules	GEM Rules	Query	Response
			total annual cap for all transactions under the agreement will remain unchanged. Is Listco required to re-comply with the announcement and shareholder approval requirements?	
11H.	14A.55, 14A.56	20.53, 14A.54	An issuer has entered into agreements for certain continuing connected transactions which are not fully exempt under Chapter 14A of the Rules. Does the issuer have to comply with the requirements for annual review by its independent non-executive directors and auditors if no continuing connected transaction has taken place during the year?	(Added in July 2014)

No.	Main Board Rules	GEM Rules	Query	Response
	When a continu	ing transaction subs	equently becomes connected	
12.	14A.60	20.58	 Rule 14A.60 applies where the issuer has entered into an agreement with fixed terms for a continuing transaction. Please clarify the meaning of (a) an agreement with fixed terms; and (b) a framework agreement. 	 (a) An agreement with fixed terms refers to an agreement which sets out the specific terms for a continuing connected transaction, including the actual or per unit consideration in monetary terms, or a fixed formula for determining the consideration, or specific reference prices (e.g. prices prescribed by government or commodity prices quoted on an exchange) which form the basis of the consideration and where the volume transacted (e.g. number of units) is fixed. (b) A framework agreement refers to an agreement which sets out the framework within which a series of continuing connected transactions are to be conducted over a period. The actual terms of each transaction would be negotiated on a per transaction bases. The consideration for individual transactions may be subject to pricing guidelines or based on a range of parameters. Some of these agreements provide that the individual transaction will be conducted at market prices or the terms of individual transactions will be negotiated on an

No.	Main Board Rules	GEM Rules	Query	Response
				arm's length basis.
	De minimis exem	ptions		
13.	14A.76(1), 14A.76(2) 14A.90	20.74(1), 20.74(2), 20.88	An issuer proposes to obtain a loan from its controlling shareholder on normal commercial terms. Since the loan will be secured by certain assets of the issuer, it is not exempt under Rule 14A.90. Can the issuer apply the de minimis exemptions to the above transaction? If yes, how should the issuer compute the size tests for classifying the transaction?	based on the principal amount of the loan and the
13A.	14A.76, 14A.91	20.74, 20.89	Can an issuer apply the de minimis exemptions under Rule 14A.76 for provision of an indemnity for its director which is not exempt under Rule 14A.91?	it can ascertain the maximum exposure that may arise

No.	Main Board Rules	GEM Rules	Query	Response
13B.	14A.76, 14A.96	20.74, 20.94	How should an issuer compute the size tests for purchase of insurance for its director which is not exempt under Rule 14A.96?	The issuer should compute the asset ratio, revenue ratio and consideration ratio based on the maximum annual amount of premium payable under the director's insurance.
				(Added in July 2014)
	Connected transa	ctions involving option	8	
14.	14A.79(4)(b)	20.77(4)(b)	 An issuer is allowed to adopt the new alternative tests under Rule 14A.79(4)(b) for classifying transfer or termination or non-exercise of options if an asset valuation is provided by an independent expert using generally acceptable methodologies. (a) Does an issuer have to seek the Exchange's prior consent to adoption of the alternative tests under Rule 14A.79(4)(b) ? (b) Please clarify what are "generally acceptable methodologies" referred to in Rule 14A.79(4)(b) and who is qualified 	(b) The valuation should follow the valuation standards that are widely used by professional asset/business valuers in the market and the valuer must be regulated by a recognised professional body. Examples of acceptable valuation standards include International Valuation Standards, Hong Kong Institute of Surveyor Valuation Standards on Trade-related Business Assets and Business Enterprise, The Hong Kong Business Valuation Forum Business Valuation Standards.

No.	Main Board Rules	GEM Rules	Query	Response
			to provide such asset valuation.	
14A.	14A.79(4)(b)	20.77(4)(b)	allow an issuer to adopt the alternative	No. The issuer should compute the alternative classification test under Rule 14A.79(4)(b)(ii) using consideration or amount payable or receivable (if any)
			non-exercise of option granted by a connected person. Under the alternative	for the transfer, termination or non-exercise of the option.
			classification test, the issuer must compute the asset and consideration ratios based on the higher of:	(Added in July 2014)
			(i) the difference between the exercise price and the underlying asset value; and	
			(ii) The consideration or amount payable or receivable by the issuer's group.	
			Should the issuer use the consideration payable or receivable upon the exercise of the option for (ii) above?	

No.	Main Board Rules	GEM Rules	Query	Response
	Aggregation of	transactions		
15.	14A.09,	20.08,	A few months ago, Listco entered into a	No, because the Previous Transaction was not a
	14A.81	20.79	one-off transaction with Mr. A (the Previous	connected transaction for Listco.
			Transaction) who at that time qualified for	
			the insignificant subsidiary exemption.	
			Mr. A is recently appointed as a director of	
			Listco and no longer qualifies for the	
			insignificant subsidiary exemption. When	
			Listco enters into a new transaction with Mr.	
			A, will it need to aggregate the proposed	
			transaction with the Previous Transaction for	
			the purpose of the connected transaction	
			Rules?	
	Financial assist	ance		
16.	14A.76,	20.74,	Does the de minimis exemption under Rule	Rule 14A.87 applies to banking companies only. For
	14A.87	20.85	14A.87 apply to financial assistance provided	an issuer which is a non-banking company, it may apply
			by an issuer or its subsidiary which is not a	the de minimis exemption under Rule 14A.76 if the
			banking company?	financial assistance is provided to connected person on
				normal commercial terms and falls within the de minimis threshold.

No.	Main Board Rules	GEM Rules	Query	Response
17.	14A.89	20.87	Company A is 60% owned by Listco and 40% by Listco's controlling shareholder. Company A has obtained a bank facility for which Listco has provided a full guarantee in favour of the bank (the "Bank Guarantee"). As Company A is a connected subsidiary of Listco, the provision of the Bank Guarantee constitutes a connected transaction for Listco. Can Listco apply the exemption under Rule 14A.89 if Listco's controlling shareholder has agreed to a counter-guarantee to Listco for 40% of the outstanding loan balance	
18.	Directors' inden	nnity/ insurance/ service		(1) No, because provision of indemnity that relates to
10.	1473.71	20.07	(1) Does the new exemption for providing directors' indemnity apply if the indemnity relates to the director's liabilities to third parties in connection	

No.	Main Board Rules	GEM Rules	Query	Response
			 with negligence, default and breach of duty by directors? (2) What if the indemnity covers directors' liabilities which are not limited to those arising from his proper discharge of duties? 	(2) No, because the indemnity does not meet all the conditions set out in the Rule.
19.	14A.91, 14A.95, 14A.96	20.89, 20.93, 20.94	If a director's service contract covers provision of indemnity or purchase of insurance which is not exempt under Rules 14A.91 and 14A.96, can the issuer apply the directors' service contract exemption under Rule 14A.95?	
20.	14A.95, Note 1 to 13.36(2)(b)	20.93, Note to 17.41(2)	Mr. A is a director of Listco. Under his director service contract, he may be entitled to receive share awards to be granted under Listco's share award scheme.Can Listco apply the directors' service contract exemption under Rule 14A.95 if the	ũ ũ

No.	Main Board Rules	GEM Rules	Query	Response
			share awards are granted to Mr. A in form of new shares of Listco?	requirements under Chapter 14A.
21.	14A.96	20.94		
	Issue of securities	s		<u> </u>
21A.	14A.92(2), 14A.76	20.90(2), 20.74	An issuer proposes a right issue which will be underwritten by its controlling shareholder. The underwriting fee will be charged at the market rate.	The issue of shares to the controlling shareholder in his capacity as the underwriter will be fully exempt from the connected transaction Rules if the issuer has complied with Rule 7.21.
			Will the underwriting arrangement be exempt from the connected transaction Rules?	The payment of fee to the controlling shareholder may be exempt from the announcement, reporting and shareholder approval requirement only if the

No.	Main Board Rules	GEM Rules	Query	Response
21B.	14A.92, 14A.101, Note 1 to 13.36(2)(b)	20.90, 20.99, Note to 17.41(2)	Company A is the substantial shareholder of a subsidiary of Listco. It is a connected person of Listco at the subsidiary level. Listco proposes to place new shares for cash to Company A. Can Listco apply the exemption for transactions with	(Added in May 2015)
21C	14A.09, Note 1 to 13.36(2)(b)	20.08, Note to 17.41(2)	Chapter 14A? Listco proposes to issue new shares to Mr. A as the consideration for an acquisition of assets from Mr. A.	As Mr. A is not a connected person of Listco, the proposed transaction is not a connected transaction under Chapter 14A.

No.	Main Board Rules	GEM Rules	Query	Response
			Mr. A is a director of certain insignificant subsidiaries of Listco. If Mr. A meets the conditions for the significant subsidiary exemption under Rule 14A.09 at the time of the proposed transaction, is the transaction subject to the connected transaction requirements under Chapter 14A?	
	Consumer goods	or services exemption		
21D.	14A.97	20.95	An issuer is principally engaged in provision of financial services including sale of wealth management products to retail customers. Does the consumer goods or service exemption under Rule 14A.97 apply to sale of wealth management products by the issuer to its director for his personal investment?	exemption if the same products are made available for sale to other independent customers and the transaction with the director is conducted on normal commercial terms.
	Transactions with	n associate of passive in	vestor	
22.	14A.99	20.97	To qualify for the "passive investor"	No.

No.	Main Board Rules	GEM Rules	Query	Response
			exemption, the passive investor must not have any representatives on the board of directors of the issuer or its subsidiaries.Can the passive investor have any board seat(s) at an insignificant subsidiary of the issuer?	
	Waiver for provi	sion of guarantees to co	nnected subsidiaries or commonly held entition	es for public sector contracts awarded by tender
23.	14A.104	20.102		shareholders of the connected subsidiary must also give similar joint and several guarantee to the creditor.
			provide a counter-indemnity to the issuer in proportion to their interest in the subsidiary. Does the issuer qualify for applying the waiver under Rule 14A.104?	

No.	Main Board	GEM Rules	Query	Response
	Rules			
	Transitional arrangements for Rule amendments			
24.	(FAQ withdrawn on 1 April 2015)			
25.	14A.12(1)(a),	20.10(1)(a), 20.12,	Before the Rule amendments becoming	Yes if the transactions to be conducted under the
	14A.14,	20.74(1)(c), 20.94,	effective, Listco has entered into an	agreement after the Rule amendments can meet all the
	14A.76(1)(c),	20.95	agreement for certain continuing connected	exemption conditions under the relevant new/revised
	14A.96, 14A.97		transactions, and has complied with the	Rules (e.g. the transactions have a total value of less
			announcement, circular and/or shareholders'	than HK\$3 million which are therefore fully exempt
			approval requirements applicable to the	under the revised Rules). Listco may announce that it
			agreement.	will apply the exemption to these transactions, and the
				reporting or annual review of the transactions will not be
			Can Listco apply the new/revised Rules to	required in the next annual report(s).
			the continuing connected transactions to be	
			conducted under the agreement after Rule	
			amendments?	
26.	(FAQ withdrawn on 1 April 2015)			