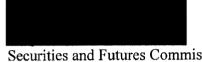


2011 FEE 11 PH 5: 16

11 February 2011

**BY HAND** 



Securities and Futures Commission 8<sup>th</sup> Floor, Chater House 8 Connaught Road Central Hong Kong

Dear

Re: Joint Consultation Paper on Proposed Changes to Property Valuation Requirements (the "Consultation Paper")

We refer to the captioned.

We have reviewed the Consultation Paper suggested by the Securities and Futures Commission and the Stock Exchange of Hong Kong jointly (the "Regulators") on the property valuation requirements to be imposed by the Listing Rules and would like to tender our comments and observations. We attach herewith our feedback to some of the questions in Part A and Part B of the Questionnaire in Appendix I hereto. Our views are summarized below for your kind attention.

## Materialism

We are happy to see the Consultation Paper suggesting a clear basis to determine materialism which we agree is very important. Due to the complexity of the property portfolio to the going concern business of the applicants or issuers we have encountered in previous listings, we would suggest to have the valuer work together with the sponsor and the applicant or issuer to take serious consideration of the facts and circumstances of the applicant or issuer prior to determining materialism, especially when the applicant or issuer has a significant number of properties which will affect its going concern business. We considered that it is important to report in the prospectus or circular the details of leased properties, where the purpose of the leases is obviously to enable the applicant or issuer to carry out its normal business operations.

Single Property Interest

We are happy to see the additional details of the term "single property interest" and its guidance compared to the previous version on 19 March 2010. We would like to stress the importance of a valuer to provide his professional view to the sponsor and the applicant or issuer on the rationale and the ways to group the various property interests into a "single property interest".



Carrying Amount

We noted from the Consultation Paper the importance of the carrying amount of a single property interest in calculating the different percentage rules in determining either a valuation report or summary disclosure or overview of property disclosure is required. We would like to restate our last proposal dated 7 April 2010 that basing a property's value on its carrying amount is incorrect. As said in the Consultation Paper Para 95. "A property interest may be recorded in the accounts at historical value and so may not reflect the current market value". Knowing that there may have potential risk in underestimating the value of a property which may lead to untrue financial information, the appropriate way is to conduct a calculation on the market value of the property interest by reference to available market sales comparable without the requirement of a valuation report. This is in line with the existing accounting practice. We consider that this not only eliminated the potential risk in underestimating the value of a property, and also eliminated the potential legal risk to sponsor, accountant and the applicant or issuer in producing a false prospectus or circular.

Leasehold Properties

We have reservations regarding the suggestion to remove all the leased property interests from the property valuation requirements in the Consultation Paper due to "unnecessary burden" of time and cost. We consider high transparency is a key to the success of the Hong Kong Stock Exchange compared to other stock exchanges. A going concern business of a company depends very much on its employment of production properties, and such properties may or may not be owned by the company but essential to the going concern business. In some cases, the leasehold property interests are allowed to be sub-let of which the sub-let right may have value.

Removing leasehold properties due to unnecessary burden to the applicant or issuer (the below 1% rule) from the reporting requirement and without giving the valuer a chance to read the details of the lease is incorrect. We would propose leasehold properties having 3 years or less unexpired term should be removed from the valuation report provided they are not material to the going business operation of the company.

We understand the need to review the Listing Rules of Hong Kong Stock Exchange to enable Hong Kong's competitive advantage over other markets. However, various financial incidents such as Lehman minibonds incident suggest that investors have to be well protected and well informed beforehand.

## Qualified Valuers List

In our previous discussion, we emphasized the importance to the public the quality of property valuations, and we are ready to take up this responsibility as a professional institute in Hong Kong. We suggest property valuations under the Listing Rules must be performed by valuers on the List of Property Valuers for Undertaking Valuation for Incorporation or Reference in Listing Particulars and Circulars and Valuation in Connection with Takeover and Mergers published from time to time by the HKIS. The HKIS has prepared the list in 2005 in response to the request from the Regulators for a list of valuers suitably qualified for undertaking property valuations incorporated in prospectus and circulars.



Last but not least, it is our opinion that a valuation process provides an additional due diligence check on the properties portfolio and as such offers greater protection and security to the general public and the investors. Our experiences have shown that in some cases it was the valuer who discovered irregularities in the production facilities, such as misrepresentation and misstatements, and have asked the sponsors and applicants to rectify those defects prior to listing. The general environs in Hong Kong is asking tighter regulations and more cross-checks on listing applications and transactions, rather than simplify the due diligence process. We consider more thorough valuation reports and greater transparency are the ways to go.

To facilitate the continuity of the co-operation between the HKIS GP Division and the Regulators in protecting public interests relating to property valuation issues in the Listing Rules, we are prepared to discuss and share our views with the Regulators from time to time.

Should you have any guery, please feel free to contact our Council Member,

Yours sincerely,



The Hong Kong Institute of Surveyors

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## Part B Consultation Questions

questic from https:// e=1&d http://v	indicate your preference by checking the appropriate boxes. Please reply to the ons below on the proposed changes discussed in the Consultation Paper downloadable the SFC website at:  \[ \frac{\text{www.sfc.hk/sfcConsultation/EN/sfcConsultFileServlet?name=PropertyValuation&typ}{\text{locno=1}} \]  or HKEx website at:  \[ \frac{\text{www.hkex.com.hk/eng/newsconsul/mktconsul/documents/cp201012.pdf}. \]  there is insufficient space provided for your comments, please attach additional pages.
Part !	I: Proposals To Amend Property Valuation Requirements For Applicants
	Proposals for all Applicants
1.	Do you agree with the proposed disclosure guidance for material property interests in paragraph 61 of the Consultation Paper?
	Yes
	No
	If your answer is "No", please give reasons and alternative views.
2.	Do you agree that the proposed definition of property activities is appropriate?
	Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
	Unless it is a vacant property, a property can be used for various activities, occupied for own use is an activity to a property. The HKIS has reservation for the classification of "property activities" and "non-property activities" for valuation sake. Extra burden to the applicants or issuers and the professional parties are expected, and this is not in line with the aim of the Consultation Paper to remove unnecessary burden on applicants for listing and issuers.
3.	Do you agree with the proposed definition of a property interest in paragraph 67 of the Consultation Paper?
	Yes
	No.

If yo	ur answer is "No", please give reasons and alternative views.
	you agree with the proposed guidance on what should be treated as a single erty interest in paragraph 69 of the Consultation Paper?
	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.
there requ	Idition to the information mentioned in paragraph 74 of the Consultation Paper, is any other information that should be disclosed in a valuation report that is not ired at present by the Listing Rules? Also, is there any information that is not er required to be disclosed in a valuation report?
	Yes
	No
If yo	ur answer is "Yes", please state.
true obli the j unde requ folle repo	existing disclosure requirement by the Listing Rules is insufficient to reflect the picture of a property being valued nowadays. Under the general discourse gations to the applicants or issuers, we opined that more detailed information of property being valued should be disclosed to let the public to have a thorough erstanding of the property being valued. We consider the report disclosure direment as required in the HKIS Property Valuation Standards should be lowed and is a good practice to the applicants or issuers. In fact, the valuation out disclosure requirement in the HKIS Property Valuation Standards is datory for our members to follow.
was	you agree with the proposal to maintain the effective date at which the property valued under Rule 5.07 at not more than 3 months before the date of the listing ment?
	Yes
	No
If yo	our answer is "No", please give reasons and alternative views.

	Please give reasons.
	We understand the need to review the Listing Rules of Hong Kong Stock Exchange to enable Hong Kong's competitive advantage over other markets. However, various financial incidents such as the Lehman minibonds incident suggest that investors have to be well protected and well informed beforehand. We are of the opinion that the existing requirement for property valuation under the prospectus law should be retained.
	Proposals for Property Activities
8.	Do you agree not to require property valuations and disclosing valuation information if the carrying amount of a property interest of an applicant's property activities is below a percentage of its total assets?
	Yes
	No
	If your answer is "No", please give reasons and alternative views.
	Basing a property's value on its carrying amount is incorrect. As said in the Consultation Paper Para 95. "A property interest may be recorded in the accounts at historical value and so may not reflect current market value". Knowing that there may be potential risk in underestimating the value of a property which may lead to an untrue financial information, the appropriate way is to conduct a calculation on the market value of the property interest by reference to available market sales comparable without the requirement of a valuation report. This is in line with the existing accounting practice. We consider that this not only eliminates the potential risk in underestimating the value of a property, and also eliminates the potential legal risk to sponsor, accountant and the applicant or issuer in producing a false prospectus or circular.
9.	Do you agree not to require valuation of a property interest with carrying amount below 1% of total assets?
	Yes
	9

Do you think that the prospectus law should retain requirements for property valuations in line with the proposals in this paper? Alternatively is it sufficient for the

prospectus law to rely on the general disclosure obligation under the Companies

7.

Ordinance?

Yes

No

Our:	response is same as Q 8.
	ou agree that the total carrying amount of property interests that do not ration cannot exceed 10% of the applicant's total assets?
	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.
Our	response is same as Q 8.
all p	ou agree that a listing document should include full text of valuation report operty interests that are required to be valued under property activities as summary disclosure is allowed?  Yes
all prowher	roperty interests that are required to be valued under property activities of summary disclosure is allowed?
all prowher	roperty interests that are required to be valued under property activities of esummary disclosure is allowed?  Yes  No
all prowher where	roperty interests that are required to be valued under property activities of esummary disclosure is allowed?  Yes  No
all prowher where	roperty interests that are required to be valued under property activities of e summary disclosure is allowed?  Yes  No  ur answer is "No", please give reasons and alternate views.  ou agree to allow summary disclosure if the market value of a property in praised by the valuer is less than 5% of the property interests that are required.
all prowher where	roperty interests that are required to be valued under property activities e summary disclosure is allowed?  Yes  No  ur answer is "No", please give reasons and alternate views.  ou agree to allow summary disclosure if the market value of a property i praised by the valuer is less than 5% of the property interests that are requilied under property activities?

13.	Do you agree with the form for summary disclosure of property interests in Appendi II of the Consultation Paper?
	Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
	The format of summary disclosure should be designed by the valuer on case-basis and subject to the characteristics of each single property.
14.	Do you agree that an applicant should be required to include an overview in the listin document describing all property interests not covered by a valuation report?
	Yes
	No
	If your answer is "No", please give reasons and alternative views.
15.	Do you agree that the proposed class exemption notice should apply to prospectus for unlisted companies as well as applicants?
	Yes
	■ No
	If you answer is "No", please give reasons and alternate views.
	The Consultation Paper stated that it is its intention to remove unnecessary burden to the applicants or issuers in preparing their prospectus/circulars, no where in the Consultation Paper mentioned about "unlisted company". Further justification is required.
16.	Do you agree that the proposed class exemption notice in Appendix III of the Consultation Paper will implement the proposals for property activities?
	Yes
	No No
	If you answer is "No", please give reasons and alternate views.

To our understanding, the proposed class exemption notice is an indicative draft which is still subject to comments from Department of Justice.

7.	Do yo IV.B	ou agree that the proposed Listing Rule amendments in Appendices IV.A and of the Consultation Paper will implement the proposals for property activities?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.
		ur understanding, the proposed class exemption notice is an indicative draft h is still subject to comments from Department of Justice.
	Prop	osals for Non-Property Activities
8.		ou agree that a full text of valuation report is required if the carrying amount of a crty interest is or is above 15% of an applicant's total assets?
		Yes
		No
	If you	ur answer is "No", please give reasons and alternative views.
	prope and t Cons issue show	HKIS has reservation in the classification of "property activities" and "non-erty activities" for valuation sake, and extra burden to the applicants or issuers he professional parties are expected. This is not in line with the aim of the sultation Paper to remove unnecessary burden on applicants for listing and ers. We would suggest to use a single rule to all properties, ie. if the interests on in the company's last accounts exceed 10% of its total asset, valuation report quired.
).	Do y	ou agree that the 15% threshold should be calculated using:
	(a)	the carrying amount of a property interest; and
	(b)	total assets
	reflec	cted in the accountants' report of the applicant?
		Yes
		No
	If yo	ur answer is "No", please give reasons and alternative views.

	Our response is same as Q 8.
20.	Do you agree with the proposed disclosure requirement for property interests in paragraph 98 of the Consultation Paper?
	Yes
	■ No
	If your answer is "No", please give reasons and alternative views.
	The statement is required in all cases because under the Consultation Paper it is the sponsors and the applicants or issuers who are responsible for providing the correct property list for the valuer to value and they need to take the sole responsibility to the public.
21.	Do you agree that an applicant should be required to include an overview in the listing document describing all property interests not covered by a valuation report?
	Yes
	No
	If your answer is "No", please give reasons and alternative views.
22.	Do you agree that property interests ancillary to mining activities will not be required to be valued if the prospectus includes a valuation by an independent professionally qualified valuer of the associated mineral or petroleum assets or resources?
	T Yes
	No
	If your answer is "No", please give reasons and alternative views.

Should the valuer adopt either the market approach or the income approach to arrive at the value of the business with the associated mineral or petroleum assets or resources as part of its going concern business, this may be right because the valuation has taken into account the income generating capacity of the associated mineral or petroleum assets or resources as part of a going concern business. However, if the valuation only focused on the mining rights or on the associated mineral or petroleum assets or resources, the value of the assets such as the production facilities of oil-well or mine adits may be ignored, and this proposal is incorrect.

	ou agree that the proposed class exemption notice should apply to prospectus for ed companies as well as applicants?
	Yes
	No
If you	answer is "No", please give reasons and alternate views.
the a	Consultation Paper stated that it is its intention to remove unnecessary burden to opplicants or issuers in preparing their prospectus/circulars, no where in the ultation Paper mentioned about "unlisted company". Further justification is red.
Do y Cons	ou agree that that proposed class exemption notice in Appendix III of the altation Paper will implement the proposals for non-property activities?
	Yes
	No
If you	answer is "No", please give reasons and alternate views.
To or	ur understanding, the proposed class exemption notice is an indicative draft h is still subject to comments from Department of Justice.
	ou agree that the proposed Listing Rule amendments in Appendices IV.A and of the Consultation Paper will implement the proposals for non-property ties?
	Yes
	No
If you	ar answer is "No", please give reasons and alternative views.
	ur understanding, the proposed class exemption notice is an indicative draft h is still subject to comments from Department of Justice.
L	

## Part II: Proposals To Amend Property Valuation Requirements For Issuers

Do you agree with the proposed disclosure guidance for material property interests in paragraph 61 of the Consultation Paper?		
	Yes	
	No	
If you	ur answer is "No", please give reasons and alternative views.	
	ou agree that it is unnecessary to introduce different valuation requirements fo sition or disposal of non-property activities and property activities for issuers?	
	Yes	
	No	
If you	ur answer is "No", please give reasons and alternative views.	
being		
being	ou agree with the proposal to remove valuation requirements if the company acquired or disposed of is listed on the Exchange, except for a connected action (see paragraph 123 of the Consultation Paper)?  Yes	
being	g acquired or disposed of is listed on the Exchange, except for a connected action (see paragraph 123 of the Consultation Paper)?	

	rou agree that an overview of property interests not covered by a valuation report sclosed in the circular?
	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.
for a	you agree not to require property valuations and disclosing valuation information cquisition or disposal of an unlisted company if the carrying amount of a property est is below a percentage of the issuer's total assets?
	Yes
	No
If yo	our answer is "No", please give reasons and alternative views.
Our	response is same as Q 8.
	you agree not to require valuation of property interest with carrying amount below of the issuer's total assets?
	Yes
	No
If yo	our answer is "No", please give reasons and alternative views.
Our	response is same as Q 8.

Do valı	you agree that the total carrying amount of property interests that do not require nation cannot exceed 10% of the issuer's total assets?
	Yes
	No
If y	our answer is "No", please give reasons and alternative views.
Ou	r response is same as Q 8.
	you agree with the proposed definition of property interest in paragraph 67 of the sultation Paper?
	Yes
	No
If y	our answer is "No", please give reasons and alternate views.
	you agree with the proposed guidance on what should be treated as a single perty interest in paragraph 69 of the Consultation Paper?
	Yes
	No
If y	our answer is "No", please give reasons and alternate views.

35.	Do you agree that a circular should include full text of valuation reports for all property interests that are required to be valued except where summary disclosure is allowed?
	Yes
	No No
	If your answer is "No", please give reasons and alternate views.
36.	Do you agree to allow summary disclosure if the market value of a property interest as appraised by the valuer is less than 5% of the property interests that are required to be valued?
	■ Yes
	No No
	If your answer is "No", please give reasons and alternative views.
37.	Do you agree with the form for summary disclosure of property interests in Appendix II of the Consultation Paper?
	Yes
	No
	If your answer is "No", please give reasons and alternative views.
	The format of summary disclosure should be designed by the valuer on case-basis and subject to the characteristics of each single property.

	Yes
	No
If you	ur answer is "No", please give reasons and alternative views.
will i inclu	rou agree that for an acquisition or disposal of an unlisted company, valuations not be required for property interests ancillary to mining activities if the circular des a valuation by an independent professionally qualified valuer of the ciated mineral or petroleum assets or resources?
	Yes
	No
If yo	ur answer is "No", please give reasons and alternative views.
at the resou valua mine How	ald the valuer adopt either the market approach or the income approach to arrive evalue of the business with the associated mineral or petroleum assets or arces as part of its going concern business, this may be right because the ation has taken into account the income generating capacity of the associated eral or petroleum assets or resources as part of a going concern business. Every, if the valuation only focused on the mining rights or on the associated eral or petroleum assets or resources, the value of the assets such as the auction facilities of oil-well or mine adits may be ignored, and this proposal is
	·
prod incom Do y	·
prod incom Do y	ou agree with the proposal relating to a very substantial acquisition in paragraph
prod incom Do y	ou agree with the proposal relating to a very substantial acquisition in paragraph of the Consultation Paper?

Do you ag	ewer is "No", please give reasons and alternative views.  The second reasons are alternative views.  The second reasons are alternative views.  The second reasons are alternative views.
Do you aginvolves a	ewer is "No", please give reasons and alternative views.  The second reasons are alternative views.  The second reasons and alternative views.  The second reasons are alternative views.
Do you ag involves a	ree that valuation will continue to be required if the connected transaction acquisition or disposal of a company listed on the Exchange?
involves a	n acquisition or disposal of a company listed on the Exchange?
involves a	n acquisition or disposal of a company listed on the Exchange?
	S
☐ No	
<del>100001</del>	
If your ans	swer is "No", please give reasons and alternative views.
	gree with the proposals relating to connected transactions in paragraph 125 sultation Paper?
Ye	s
☐ No	
If your ans	swer is "No", please give reasons and alternative views.

44.	In addition to the information mentioned in paragraph 74 of the Consultation Paper, is there any other information that should be disclosed in a valuation report that is not required at present by the Listing Rules? Also, it there any information that is no longer required to be disclosed in a valuation report?		
		Yes	
		No	
	If you	ar answer is "Yes", please state.	
	true poblig the prunder requifollor	existing disclosure requirement by the Listing Rules is insufficient to reflect the bicture of a property being valued nowadays. Under the general discourse ations to the applicants or issuers, we opined that more detailed information of roperty being valued should be disclosed to let the public to have a thorough restanding of the property being valued. We consider the report disclosure rement as required in the HKIS Property Valuation Standards should be wed and is a good practice to the applicants or issuers. In fact, the valuation of the disclosure requirement in the HKIS Property Valuation Standards is latory for our members to follow.	
45.	Do you agree with the proposal to maintain the effective date at which the property was valued under Rule 5.07? (Please note that the same question has been raised for applicants in question 6).		
		Yes	
		No	
	If you	ir answer is "No", please give reasons and alternative views.	
46.	Do you agree that the proposed Listing Rule amendments in Appendices IV.A and IV.B of the Consultation Paper will implement the proposals for issuers?		
		Yes	
		No	
	If you	ar answer is "No", please give reasons and alternative views.	
		ur understanding, the proposed class exemption notice is an indicative draft h is still subject to comments from Department of Justice.	