### Part B Consultation Questions

Please indicate your preference by checking the appropriate boxes. Please reply to the questions below on the proposed changes discussed in the Consultation Paper downloadable from the HKEx website at: <a href="http://www.hkex.com.hk/eng/newsconsul/mktconsul/Documents/cp201112.pdf">http://www.hkex.com.hk/eng/newsconsul/mktconsul/Documents/cp201112.pdf</a>.

Where there is insufficient space provided for your comments, please attach additional pages.

1.	Should	the ESG Guide be a recommended best practice appended to the Listing Rules?
	$\boxtimes$	Yes
		No

If your answer is "No", please give reasons and alternative views.

Yes we support that the Guide be adopted as recommended best practice initially. However, we recommend the HKEx determine in advance a clear roadmap for the Guide's eventual upgrade to a code provision at a targeted date. This would need to be supported by a program of education and training, in particular for small cap companies, in order to build their capacity to report in an accurate and timely manner in order to comply with the code provision.

2. Do you agree with the proposed Main Board Listing Rule 13.91 and paragraph 53 of Appendix 16/ GEM Listing Rules 17.103 and 18.84 in Appendix I of the Consultation Paper?

Yes
No

If your answer is "No", please give reasons and alternative views.

#### Yes.

We would encourage issuers to report regarding the same period covered in the annual report.

We would also recommend that this information is included in the annual report alongside the financial information to which it relates.

As noted in question 1 we anticipate this would become a code provision within a defined timescale.

#### Content of the proposed Environmental, Social and Governance Reporting Guide

### Introduction

3. Do you agree with the Introduction section?

The proposed Introduction section states:

- 1. This guide sets out Environmental, Social and Governance ("ESG") subject areas, aspects, general disclosure and key performance indicators ("KPIs").
- 2. This guide is not comprehensive. We encourage an issuer to identify and disclose additional ESG issues and KPIs that are relevant to its business. It may also refer to existing international ESG reporting guidance for its relevant industry or sector.
- 3. An issuer may adopt a higher level of ESG reporting based on international guidance and standards.
- 4. An issuer may disclose the ESG information in its annual report regarding the same period covered in the annual report, or in a separate report, in print or on its website. Where the information is included in a separate report, an issuer is free to report on any period.
- 5. It is important to involve the board of directors in preparing the ESG report. The board of directors is responsible for ESG reporting but it may delegate the task of compiling the ESG report to its employees or a committee that reports to the board.

X	Yes		
	No		

If your answer is "No", please give reasons and alternative views.

Yes we agree, and further suggest you consider adding: "Involvement of the Audit Committee to review the ESG report is an optional consideration by the board of directors, as a means to obtain independent feedback on the quality of the content and process to compile the ESG report."

In respect of point 3, in our experience in Hong Kong where companies already report ESG information it has become good practice to reference the guidance of the Global Reporting Initiative (GRI). While the ESG guide mentions GRI there is no direct relationship between the suggested KPIs of ESG and the areas of the GRI guidance. Where these are not directly compatible we believe this could increase the complexity and inconsistency for issuers.

In respect of point 4 we believe best practice should be to disclose the ESG information in the annual report and align this with the financial period reported on.

#### General Approach

Do you agree with the guidance under the General Approach section? 4.

The proposed General Approach section states:

Identify subject areas, aspects and indicators that are relevant

- Not all ESG subject areas, aspects and KPIs in this Guide may be relevant to an 8. issuer's business. Also, some may be more important to an issuer's business than others. For example, product responsibility, an ESG aspect, may be important to a retailer.
- 9. The ESG report could prioritise ESG subject areas, aspects and KPIs that are material in the context of its corporate strategy, which could be given prominence in the report.
- It is unnecessary to report on all subject areas, aspects and KPIs. An issuer could 10. identify and report on relevant ESG subject areas, aspects and KPIs that have material environmental and social impacts. Materiality can be addressed in strategic, operational and financial terms.

Engage stakeholders

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- It is important to engage stakeholders to identify material aspects and KPIs and understand their views. Stakeholders are parties that have interests in or are affected by the decisions and activities of an issuer. They may include shareholders (including independent shareholders), business partners, employees, suppliers, sub-contractors, consumers, regulators and the public.
- The ESG report could disclose the issuer's stakeholders and the basis for their identification. It may also disclose the activities the issuer has arranged to engage stakeholders, the objectives and how it has responded to stakeholders' views. Stakeholder engagement may be conducted through meetings (e.g. personal or annual general meetings), conferences, workshops, advisory committees, roundtable discussions, focus groups, questionnaires, web-based forums and written consultations.
- 13. The ESG report may also disclose a mechanism for stakeholders to provide feedback.

	Yes
	No
If your	answer is "No", please give reasons and alternative views.

As noted in the response to question 3 we would recommend increased compatibility with the GRI guidance currently used by a number of Hong Kong listed companies.

#### Reporting guidance

5.	Do you agree	e with the	guidance	under the	Reporting	Guidance sec	ction?
<i>-</i> .		O 111011 0110	_ ~~~~~~	**********		~	

The proposed Reporting Guidance section states:

Scope of reporting

14. The ESG report could state which entities in the group and/or which operations have been included for the report. If there is change in the scope, the issuer could explain the difference and reason for change.

Approaches to reporting

- 15. Once an issuer starts reporting, it could continue to do so regularly. The aspects and KPIs reported could be consistent for each period or there could be an explanation of the changes. An issuer may also explain why some aspects and KPIs are not reported.
- 16. An ESG report could state the issuer's ESG management approach, strategies, priorities, objectives and explain how they relate to its business. It could discuss the issuer's management, measurement and monitoring system to implement its ESG strategies.
- 17. An ESG report could also discuss ESG opportunities, risks, challenges and how they are addressed. For example, a telecommunication company may see an opportunity to promote teleconferencing as an alternative to travel due to climate change concerns. An information and technology company may see the damage to its reputation from a breach in consumer privacy as an ESG risk.

Reporting on line items

- 18. The Guide does not provide a definition for each KPI. An issuer could explain how the KPIs are calculated and include information that is necessary for interpreting the KPIs. It may use the same definition and calculation method each period for comparison over time. If there is a change to the definition or calculation method, the issuer could explain the difference and reason for the change.
- 19. Over time, an issuer may present time series of data for comparison over a period already reported on. The time period used may be consistent for every report.
- 20. An issuer may report line items with objective and representative industry benchmarks.
- 21. Quantitative information could be presented in a table format.

	Yes
	No
If your	answer is "No", please give reasons and alternative views.

# Key ESG Subject Areas

Yes	
No	
your answer is	s "No", please give reasons and alternative views.
	· • •
spects for each	ESG Area
o you agree wi	th the following proposed aspects?
Areas and aspec	• <del>•</del> ••
Areas and aspec	
Aspect A1	
Aspect A2	
Aspect A3	•
Aspect A4	
В.	
Aspect B1	- I
Aspect B2	Use of resources
Aspect B3	The environment and natural resources
C.	Operating practices
Aspect C1	Supply chain management
Aspect C2	Product responsibility
Aspect C3	Anti-corruption
D.	Community involvement
Aspect D1	Community investment
Yes	
····	
No	
`vour answer is	s "No", please give reasons and alternative views.

	Aspect A1 Working conditions
8.	Do you agree with the following general disclosure for Aspect A1: Working conditions?
	Information on:  (a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on compensation and dismissal, recruitment and promotion, working hours, rest periods, diversity and other benefits and welfare.
	× Yes
	No
	If your answer is "No", please give reasons and alternative views.
9.	Do you agree to include KPI A1.1: "Total workforce by employment type, age group and geographical region"?
	Yes
	⊠ No
	If your answer is "No", please give reasons and alternative views.
	We are not certain if reporting information on the total workforce by "age group" alone is sufficient. Adoption of a similar standard such as GRI LA1 may be more appropriate: "total workforce by employment type, employment contract and region, broken down by gender"
10.	Do you agree to include KPI A1.2: "Employee turnover rate by age group and geographical region"?
	No

Workplace quality

If your answer is "No", please give reasons and alternative views.

11.	Do you have any additional KPIs for Aspect A1?
	Yes
	No
	Please give reasons for your proposals.
	Aspect A2 Health and safety
2.	Do you agree with the following general disclosure for Aspect A2: Health and safety?
	Information on:  (a) the policies; and
	<ul> <li>(b) compliance and material non-compliance with relevant standards, rules and regulations</li> <li>on providing a safe working environment and protecting employees from occupational hazards.</li> </ul>
	No
	If your answer is "No", please give reasons and alternative views.
3.	Do you agree to include KPI A2.1: "Fatality number and rate"?
	X Yes
	No
	If your answer is "No", please give reasons and alternative views.

14.	Do you agree to include KPI A2.2: "Lost days due to work injury"?
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
15.	Do you agree to include KPI A2.3: "Description of occupational health and safet measures adopted, how they are implemented and monitored"?
	Yes
	No No
	If you answer is "No", please give reasons and alternate views.
16.	Do you have any additional KPIs for Aspect A2?
	Yes
	No
	Please give reasons for your proposals.

# Aspect A3 Development and training

17.	Do you agree with the following general disclosure for Aspect A3: Development and training?				
	Policies on improving employees' knowledge and skills for discharging duties at work.				
	Training refers to vocational training. It may include internal and external courses paid by the employer.				
	Yes				
	No No				
	If your answer is "No", please give reasons and alternative views.				
18.	Do you agree to include KPI A3.1: "Description of training activities provided and if relevant, the percentage of employees trained by employee category (e.g. senior management, middle management, etc.)"?				
	Yes				
	No				
	If your answer is "No", please give reasons and alternative views.				
19.	Do you agree to include KPI A3.2: "The average training hours completed per employee by employee category"?				
	Yes				
	□ No				
	If your answer is "No", please give reasons and alternative views.				

Do yo	ou have any additional KPIs for Aspect A3?			
	Yes			
	No			
Please	e give reasons for your proposals.			
Aspe	et A4 Labour standards			
Do yo	ou agree with the following general disclosure for Aspect A4: Labour standards?			
Info	rmation on:			
(a)	the policies; and			
(b)	compliance and material non-compliance with relevant standards, rules and regulations			
on p	reventing child or forced labour.			
$\boxtimes$	Yes			
	No			
If you	ar answer is "No", please give reasons and alternative views.			
Do you agree to include KPI A4.1: "Description of measures to review employment practices to avoid child and forced labour"?				
$\boxtimes$	Yes			
	No			
If you	ar answer is "No", please give reasons and alternative views.			

23.		ou agree to include KPI A4.2: "Description of steps taken to eliminate such ices when discovered"?
		Yes
		No
	If you	answer is "No", please give reasons and alternate views.
24.	Do y	ou have any additional KPIs for Aspect A4?
		Yes
		No
	Pleas	e give reasons for your proposals.

Oo you agre	e with the following general disclosure for Aspect B1: Emissions?
Information	ı on:
(a) the po	olicies; and
	liance and material non-compliance with relevant standards, rule ations
	greenhouse gas emissions, discharges into water and land, generat and non-hazardous wastes, etc.
Air emission laws and re	ons include $\mathrm{NO}_{\mathrm{X}},\ \mathrm{SO}_{\mathrm{X}},$ and other pollutants regulated under nargulations.
Greenhouse hydrofluore	e gases include carbon dioxide, methane, nitrous ocarbons, perfluorocarbons and sulphur hexafluoride.
hydrofluor	C ,
hydrofluor	ocarbons, perfluorocarbons and sulphur hexafluoride.
hydrofluoro Hazardous	ocarbons, perfluorocarbons and sulphur hexafluoride.
Hazardous  Yes  No	ocarbons, perfluorocarbons and sulphur hexafluoride.
hydrofluoro Hazardous Yes No	ocarbons, perfluorocarbons and sulphur hexafluoride.  wastes are those defined by national regulations.

If your answer is "No", please give reasons and alternative views.

No

27.		ou agree to include KPI B1.2: "Greenhouse gas emissions in total (in tonnes) and e appropriate, intensity (e.g. per unit of production volume, per facility)?			
		Yes			
		No			
	If you	ur answer is "No", please give reasons and alternative views.			
28.		Do you agree to include KPI B1.3: "Total hazardous waste produced (in tonnes) and where appropriate, intensity (e.g. per unit of production volume, per facility)"?			
		Yes			
		No			
	If you	ur answer is "No", please give reasons and alternative views.			
29.	and v	ou agree to include KPI B1.4: "Total non-hazardous waste produced (in tonnes) where appropriate, intensity (e.g. per unit of production volume, per facility)"?  Yes  No  ar answer is "No", please give reasons and alternative views.			
	Com the d	ment: for B1, the term "national" regulation is used in the guide. What is lefinition of "national" regulation for disclosing information on hazardous e? Note that "national" is used inconsistently in the ESG guide, and in other s, the term "relevant" regulation is used, rather than national.			
30.	•	ou agree to include KPI B1.5: "Description of measures to mitigate emissions esults achieved"?			
		Yes			
		No			
	If you	ar answer is "No", please give reasons and alternative views.			

1.		ou agree to include KPI B1.6: "Description of how hazardous and non-hazardous are handled, reduction initiatives and results achieved"?		
		Yes		
		No		
	If you	ar answer is "No", please give reasons and alternative views.		
2.	Do yo	Do you have any additional KPIs for Aspect B1?		
		Yes		
	$\boxtimes$	No		
	Pleas	e give reasons for your proposals.		
	Aspe	ct B2 Use of resources		
3.	Do yo	ou agree with the following general disclosure for Aspect B2: Use of resources?		
		cies on efficient use of resources including energy, water and other raw erials.		
	2005204-0022204-0025	ources may be used in production, in storage, transportation, in buildings, tronic equipment, etc.		
		Yes		
		No		
	If you	ur answer is "No", please give reasons and alternate views.		

34.		ou agree to include KPI B2.1: "Energy consumption by type (e.g. electricity, gas ) in total (kwh in '000s) and intensity (e.g. per unit of production volume, per cy)"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternate views.
35.		ou agree to include KPI B2.2: "Water consumption in total and intensity (e.g. per of production volume, per facility)"?
	$\boxtimes$	Yes
		No
	If you	ar answer is "No", please give reasons and alternate views.
36.		ou agree to include KPI B2.3: "Description of energy use efficiency initiatives
	and re	esults achieved"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.
37.		ou agree to include KPI B2.4: "Description of whether there is any issue in ing water that is fit for purpose, water efficiency initiatives and results achieved"?
		Yes
		No
	If you	ar answer is "No", please give reasons and alternative views.

38.	applicable, with reference to per unit produced"?	11
	⊠ Yes	
	No	
	If your answer is "No", please give reasons and alternative views.	
39.	Do you have any additional KPIs for Aspect B2?	
	Yes	
	No	
	Please give reasons for your proposals.	
	Aspect B3 The environment and natural resources	
0.	Do you agree with the following general disclosure for Aspect B3: The environment and natural resources?	nt
	Policies on minimizing the operation's significant impact on the environment an natural resources.	d
	⊠ Yes	
	□ No	
	If your answer is "No", please give reasons and alternative views.	

41.	Do you agree to include KPI B3.1: "Total paper used"?			
		Yes		
		No		
	If you	ur answer is "No", please give reasons and alternative views.		
42.		ou agree to include KPI B3.2: "Paper use efficiency initiatives and results ved"?		
		Yes		
		No		
	If you	ur answer is "No", please give reasons and alternative views.		
43.		Do you agree to include KPI B3.3: "Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them"?		
	$\boxtimes$	Yes		
		No		
	If you	ur answer is "No", please give reasons and alternative views.		
44.	Do yo	ou have any additional KPIs for Aspect B3?		
		Yes		
		No		
	Pleas	e give reasons for your proposals.		

	Aspect C1 Supply chain management
45.	Do you agree with the following general disclosure for Aspect C1: Supply chain management?
	Policies on risk management of supply chain.
	No
	If your answer is "No", please give reasons and alternative views.
46.	Do you agree to include KPI C1.1: "Number of suppliers by geographical region"?
	No No
	If your answer is "No", please give reasons and alternative views.
47.	Do you agree to include KPI C1.2: "Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored"?
	No No
	If your answer is "No", please give reasons and alternative views.

Operating practices

C.

δ.	Do you have any additional KPIs for Aspect C1?
	Yes
	No No
	Please give reasons for your proposals
	Aspect C2 Product responsibility
	Do you agree with the following general disclosure for Aspect C2: Product responsibility?
	Information on:
	(a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on health and safety, advertising, labelling, privacy and methods of redress.
	⊠ Yes
	No No
	If your answer is "No", please give reasons and alternative views.
	Consider adding "Services" alongside "Product"
	Do you agree to include KPI C2.1: "Percentage of total products sold or shipped subject to recalls for safety and health reasons"?
	■ No
	If your answer is "No", please give reasons and alternative views.

51.	Do you agree to include KPI C2.2: "Number of products and service related complaints received and how they are dealt with"?		
	⊠ Yes		
	No		
	If your answer is "No", please give reasons and alternative views.		
52.	Do you agree to include KPI C2.3: "Description of practices relating to observing and protecting intellectual property rights"?		
	Yes		
	No No		
	If your answer is "No", please give reasons and alternative views.		
53.	Do you agree to include KPI C2.4: "Description of quality assurance process and recall procedures"?		
	Yes		
	No No		
	If your answer is "No", please give reasons and alternative views.		
54.	Do you agree to include KPI C2.5: "Description of consumer data protection and privacy policies, how they are implemented and monitored"?		
	⊠ Yes		
	No No		
	If your answer is "No", please give reasons and alternative views.		

55.	Do you have additional KPIs for Aspect C2?
	Yes
	No
	Please give reasons for your proposals.
	Aspect C3 Anti-corruption
56.	Do you agree with the following general disclosure for Aspect C3: Anti-corruption?
	Information on:
	(a) the policies; and
	(b) compliance and material non-compliance with relevant standards, rules and regulations
	on bribery, extortion, fraud and money laundering.
	⊠ Yes
	□ No
	If your answer is "No", please give reasons and alternative views.
57.	Do you agree to include KPI C3.1: "Number of concluded legal cases regardin corrupt practices brought against the issuer or its employees during the reportin period and the outcomes of the cases"?
	⊠ Yes
	No No
	If your answer is "No", please give reasons and alternative views.

58.		ou agree to include KPI C3.2: "Description of preventive measures and whistle- ing procedures, how they are implemented and monitored"?		
		Yes		
		No		
	If you	If your answer is "No", please give reasons and alternative views.		
59.	Do yo	Do you have any additional KPIs for Aspect C3?		
		Yes		
	$\boxtimes$	No		
	Pleas	e give reasons for your proposals.		
D.	Aspe	munity involvement  ct D1 Community investment		
60.		rou agree with the following general disclosure for Aspect D1: Community tment?		
		cies on understanding the community's needs in where it operates and ensuring ctivities takes into consideration of communities' interests.		
		Yes		
		No		
	If you	ur answer is "No", please give reasons and alternative views.		

61.		ou agree to include KPI D1.1: "Focus areas of contribution (e.g. education, onmental concerns, labour needs, health, culture, sport)"?		
	$\boxtimes$	Yes		
		No		
	If you	If your answer is "No", please give reasons and alternative views.		
62.		ou agree to include KPI D1.2: "Resources contributed (e.g. money or time) to the area"?		
	$\boxtimes$	Yes		
		No		
	If you	ar answer is "No", please give reasons and alternative views.		
63.	Do yo	ou have any additional KPIs for Aspect D1?		
		Yes		
		No		
	Please	e give reasons for your proposals.		
Assu	rance			
64.		ou agree that we should not recommend that issuers to seek external assurance suers that report on ESG performance?		
		Yes		
		No		
	If you	ar answer is "No", please give reasons and alternative views.		

We believe that external assurance of the report should be recommended best practice.

We recommend that the assurance is provided in line with or with reference to an international standard such as International Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information"

To embrace the benefits, and overcome the challenges we would note that sufficient incentives, and challenge (internal and external) will need to exist for companies to have appetite to change behaviour.

Benefits of external assurance on ESG performance data, where feasible, include enhancing the confidence in this non-financial data by stakeholders. This will then reinforce the need for companies to begin developing systems, processes and controls to manage this new data, and provide accurate and complete information to stakeholders. In this regard, the HKEx should consider asking companies to also apply the principles and spirit of "Appendix 14 of the Listing Rules, Code on Corporate Governance Practices, C.2.1 (note a)" to their ESG data as well.

#### Note a:

C.2.1: The directors should at least annually conduct a review of the effectiveness of the system of internal control of the issuer and its subsidiaries and report to shareholders that they have done so in their Corporate Governance Report. The review should cover all material controls, including financial, operational and compliance controls and risk management functions.

- End -