

From: [REDACTED]
To: [response](#)
Subject: Re: Emerging and Innovative Companies CP
Date: 27 February 2018 19:03:43

Dear HKEX,

I'm delighted to read this CP, which contains many positive steps towards attracting high growth companies from emerging and innovative sectors to list in Hong Kong.

I agree to almost all points mentioned in the CP. There is just one extra point that I would like to ask you to consider. CP 106 d(ii) on page 33 proposes that each WVR beneficiary must be a director of the issuer at the time of listing? I have been investing in high growth companies from innovative sectors for about twenty years. Most often, the board is kept at a small size to enable efficient decision making. Thus, normally only two key management members (CEO + CFO/CSO/CTO) are Directors. Some of these non-Director management members are actually still very critical to the company, thus possibly justified to be WVR beneficiary. A possible way to accommodate such industry situation might be as follows:

106 (d) Role of WVR beneficiaries:

- (i) Each WVR beneficiary must be an individual who has an active executive role within the business, and has contributed to a material extent to the ongoing growth of the business; and
- (ii) each WVR beneficiary must be a director **or hold more than [3%] of shares** of the issuer at the time of listing.

For your kind consideration.

Brgds,

[REDACTED]

p.s. I prefer my name not to be disclosed to members of the public.

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]