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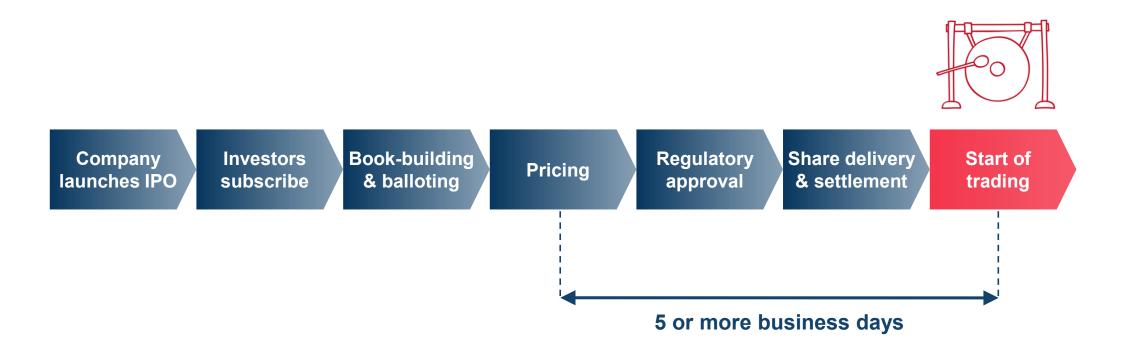
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What is IPO settlement?

The activities that take place in the days leading up to a new Hong Kong listing:





What are we proposing?



Reduce how long it takes

less market risk for investors and issuers



Simplify the complexity

a more efficient and logical process



Embrace digital change

robust technology to serve our market well into the future

An important reform to maintain Hong Kong's global leadership as a competitive listing venue





FINI is a new web-based service from HKEX

It allows market participants and regulators to work together seamlessly and digitally throughout Hong Kong IPO settlement

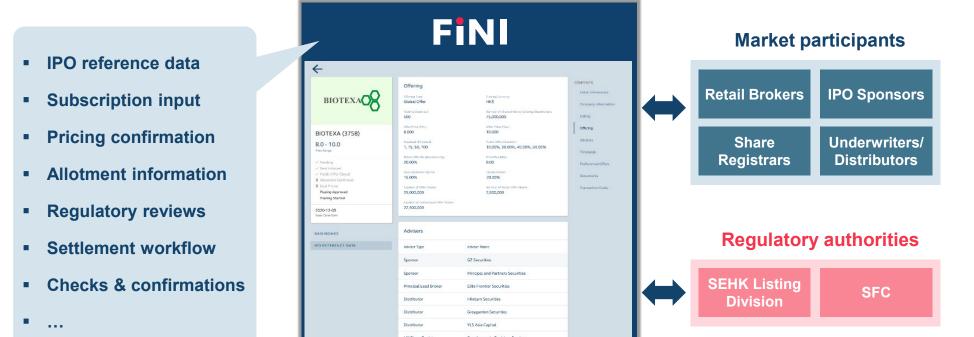


FINI: the main changes for Hong Kong IPOs

- 1 End-to-end IPO settlement in one place
- 2 Improved workflows and interactions
- 3 | Going paperless but staying inclusive
- 4 | Liquidity relief for the market



1 | End-to-end IPO settlement in one place



Market participants and regulators can manage all Hong Kong IPO settlement activities on one common platform, as each deal progresses from launch to completion



2 | Improved workflows and interactions

IPO reference data

intelligent workflows

IPO status dashboards



dynamic reports

real time risk alerting

access from anywhere

Dozens of tasks will be streamlined or automated with FINI



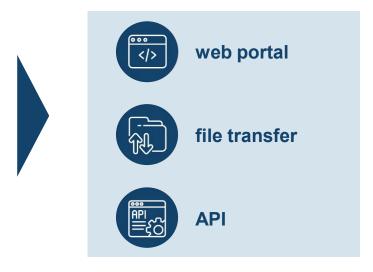
3 | Going paperless but staying inclusive

IN USE TODAY



Formal support for paper-based interactions will be discontinued

WITH FINI



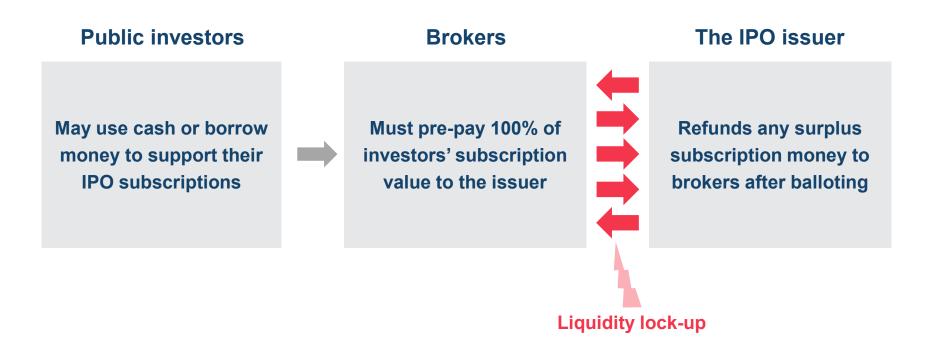
Market participants may interact with their clients however they like as long as the data is ultimately input into FINI in digital format

Embracing digital change in a way that works for everybody



4 | Liquidity relief for the market

Public offer subscriptions today:

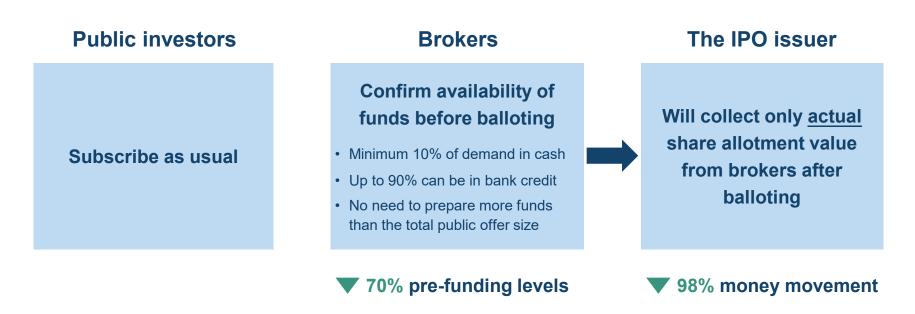


Large amounts of liquidity are unnecessarily "locked up" during Hong Kong IPOs



4 | Liquidity relief for the market (cont.)

Public offer subscriptions with FINI:

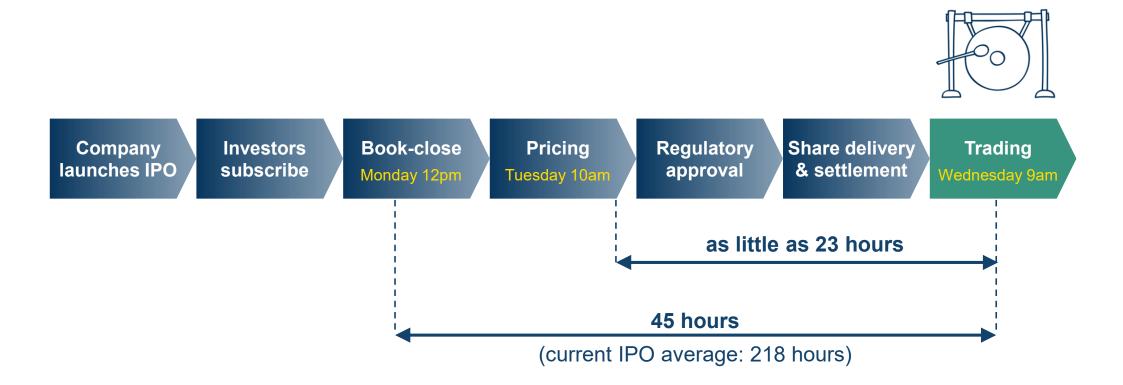


Innovative, balanced approach to address a long-standing inefficiency



Target T+1 timetable with FINI

IPO shares could start trading 70-80% faster than today:



The proposed timetable provides both speed and flexibility to issuers



Preserving the most important foundations

No fundamental changes to the roles & responsibilities of market participants
 Sponsors, underwriters, brokers, registrars continue to serve issuers and investors

No fundamental changes to Hong Kong's current listing regime
 Only certain Listing Rule changes of a primarily administrative nature are expected

Integrated with Hong Kong's securities market infrastructure
 Operated by HKSCC, FINI will be the entry point for new shares into CCASS

Moving the market forward while preserving our strengths





Today, HKEX published a Concept Paper on FINI



Opportunity to give us your feedback

We are asking three questions:

- 1) Do you support the overall proposal?
- 2) Do you have any comments on specific aspects of the proposal or the functionality of the FINI platform?
- 3) Are there any aspects of the IPO process that are <u>not</u> featured in this proposal, but which you would like to see included as part of this reform?

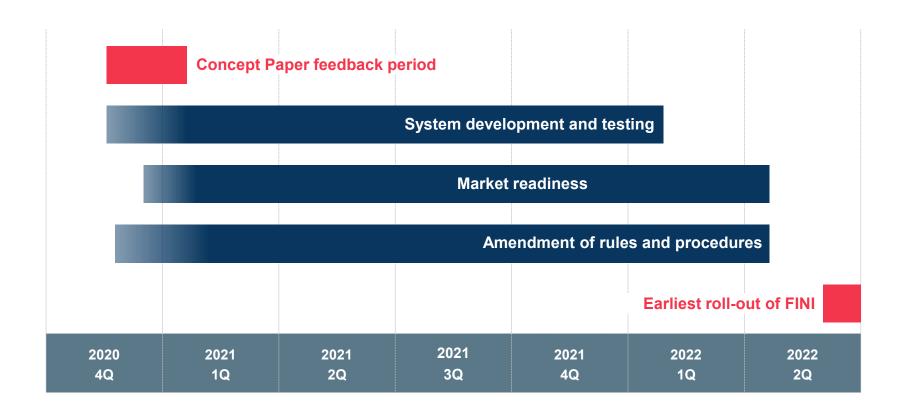
Deadline for responses: 15 January 2021

For details, please visit www.hkex.com.hk/fini



If the FINI proposal is supported by the market...

- > Using FINI for settlement would become mandatory for all Hong Kong IPOs.
- ➤ To give the market sufficient time to prepare, we expect to launch FINI no earlier than the second quarter of 2022.





FINI in summary

- A comprehensive modernisation of Hong Kong's IPO settlement process, covering its logic, conventions and technology
- Benefits the whole market by making our IPO franchise more competitive, efficient, fair, robust and well-equipped for a digital future
- HKEX welcomes market feedback on the FINI Concept Paper until 15 January 2021.



... Welcome questions

Q&A Session begins now



